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Week of August 1, 1977

PRESIDENT CARTER ASKS CONGRESS
TO REFORM PROCEDURES OF NLRB

WASHINGTON -- President Carter has sent Congress a message asking reforms in National Labor Relations Board (NLRB) procedures to eliminate delays and strengthen sanctions against labor law violators.

The President also asked Congress to withhold federal contracts from firms which willfully violate orders of the NLRB and the courts.

The proposed changes, the President said, would make the National Labor Relations Act function more effectively in protecting employee rights.

"While the great majority of employers and unions have abided by the labor laws," he said, "a few have unfairly abused the procedures and practices under which the board must operate."

President Carter said unnecessary delays are the most serious problem.

The NLRB typically takes nearly two months to hold a simple union representation election, and lengthy proceedings under enforcement procedures sometimes delay final action for years, he said.

The delay problem has been compounded "by the weakness of the board's remedies," President Carter said.

As a result, he said some employers find it cheaper to delay than to comply with the law.

In one case, workers illegally fired for union activities in 1962 are still awaiting payment of lost wages, President Carter noted.

Specific changes in labor laws urged by the President include the following:

-- A union representation election should be held within a fixed, brief period after a request is filed with the NLRB.

-- There should be clear rules defining appropriate bargaining units; this would streamline the time-consuming, case-by-case procedure now in use and would allow labor and management to rely more fully on individual NLRB decisions.

-- The NLRB should be expanded from 5 to 7 members to help it handle its increasing caseload.

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-- Two members should be allowed to affirm less complex decision by administrative law judges.

-- All appeals of board decision should be required to be filed within 30 days; if no appeal is filed, the board should refer its orders to courts for enforcement without further delay.

-- When employers are found to have refused to bargain for a first contract, the board should be able to order them to compensate workers for lost wages during the period of unfair delay; compensation should be based on a fixed standard such as the Quarterly Report of Major Collective Bargaining Settlements of the Bureau of Labor Statistics.

-- The NLRB should be authorized to award double back pay without mitigation to workers illegally discharged before an initial contract, thus simplifying present time-consuming practices.

-- The board should be authorized to prohibit a firm from obtaining federal contracts for 3 years if it is found to have willfully and repeatedly violated NLRB orders.

-- In addition to a secondary boycott and "hot cargo" cases, the board should be required to seek preliminary injunctions against certain unfair labor practices which seriously interfere with employee rights, such as unlawful discharges.

"There are related problems that should also be reviewed by the Congress in this effort to ensure that our labor laws fulfull the promise to employees and employers when the Wagner Act was passed 42 years ago--that working men and women who wish to bargain collectively with their employers, in a way fair to both, shall have a reasonable and prompt chance to do so," President Carter said.

"In that way, the collective bargaining system which has served this country well can be strengthened for the benefit both of American workers and employers."

President Carter said he has asked Secretary of Labor Ray Marshall to work closely with Congress "to explore these and other possible ways of improving our labor laws."

Week of August 1, 1977

STATEMENT BY SECRETARY OF LABOR RAY MARSHALL
ON LABOR LAW REFORM

As you know, the President will send a message to Congress today on Labor Law Reform. This is an important step because it marks the first comprehensive effort to reform our basic labor laws in 30 years. It is also a bill that I care about deeply and I think it will be one of the major domestic accomplishments of the Carter Administration.

This legislation will have three major goals:

-- It will strengthen the remedies available to the NLRB to enforce existing labor laws;

-- It will improve the operations of the NLRB to make it a more efficient, equitable and predictable regulatory agency.

-- It will strengthen the collective bargaining rights of American workers.

It is no secret that the NLRB has not been working effectively. The basic problem is the statute rather than the administration of the Board. The NLRB has been hamstrung by a series of procedural difficulties that have caused long delays in settling the cases that come before it.

Since the passage of the Wagner Act in 1935, it has been the policy of the United States Government that American workers

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have the right to bargain collectively. This is a fundamentally important right. But it is a right that has little tangible meaning if it can be eroded by long protracted delays before the NLRB.

One shouldn't have to pay thousands of dollars in legal fees and wait many months to exercise a basic right like the right to collective bargaining. Legal delays always favor the side that can better afford expensive lawyers. We don't believe in interfering directly in collective bargaining. But we do believe in making the process as equitable as possible for both sides. This is one of the major goals of labor law legislation.

Many people will call this a labor bill. I don't think that's a totally accurate statement. Business also suffers from long delays while the NLRB decides its cases and business, as well as labor, will benefit from the reforms that will lead to a more smoothly functioning NLRB.

It is important to remember that the NLRB is a regulatory agency. And one of the priorities of the Carter Administration is to make all our regulatory agencies work as quickly and as fairly as possible. This labor law reform package must also be seen as part of the Carter Administration's commitment to regulatory reform.

Nothing in this bill will make union membership mandatory for anyone. But it is vital that American workers have the choice of whether or not they want to belong to a union. The delays and the weakness of the NLRB's enforcement powers have, in

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effect, denied this right to thousands of American workers. This is an inequitable situation. And, this is one of the reasons why I consider labor law reform to be such an important issue.

The Carter Administration does not regard today's message as the last word in labor law reform. This is a complex area and more changes may, very well, be needed. We intend to keep exploring other ways to make our labor laws work better for both labor and management. We intend to work closely with Congress in the months ahead on these and other possible changes. We also intend to consult as widely as possible with both labor and management groups on the shape of other possible reforms.

I recognize that these labor law reforms will not be popular with everyone. Industrial relations has been an area of continuing controversy for more than a century and I don't expect these passions to disappear overnight.

But our message today is clear. We think this is a good bill. It is a bill that we will fight for in Congress. And, it is a bill that I think we will be able to look back on with pride.

I would be surprised if you don't have some questions. I have our Solicitor, Carin Clauss, with me today and we will be happy to answer them.

# # #

Week of August 1, 1977

BLACK PROFESSOR NAMED SPECIAL ASSISTANT TO KEY LABOR DEPARTMENT OFFICIAL

WASHINGTON -- Dr. Lucian Gatewood, a native of Louisville, Ky, has been appointed special assistant to Ernest G. Green, assistant secretary of labor for employment and training.

As special assistant, he will work closely with the assistant secretary in formulati and implementing policies and programs. He will represent the assistant secretary in meetings with high-level officials in The White House, the Labor Department, other government agencies and constituent groups. He is authorized to make decisions consistent with the assistant secretary's views and will regularly brief the assistant secretary on program directions.

Gatewood was with the Faculty of Labor and Human Resources at Ohio State University in Columbus since September 1976. He was also an associate at the university's Center for Human Resources Research.

He received a B.A. in political science and economics from Kent State University in 1967, and a M.A. (1969) and Ph.D. (1977) degrees in labor and industrial relations from the University of Wisconsin-Madison.

Gatewood was a junior trainee with the Atomic Energy Commission, Germantown, Md., in 1966. Two years later, he was a senior trainee with Union Carbide Corporation, Ashtabula, Ohio.

Prior to joining the Ohio State University faculty, Gatewood taught economics and black studies at Kent State University and at the University of Wisconsin-Madison. He was a graduate research assistant at the Center for Studies in Vocational and Technical Education, University of Wisconsin-Madison.

Among Gatewood's areas of research have been apprenticeship outreach, unionization in education and employment and training of the disadvantaged. He has written magazine articles on various labor-related topics.

Gatewood has received numerous awards and honors, including Who's Who in America Colleges and Universities for 1967; membership in the Blue Key National Honor Society, and the Omicron Delta Kappa National Leadership Fraternity. He is a member of the Industrial Relations Research Association.

He lives in Springfield, Va., with his wife, the former Len Tratter of Cleveland, Ohio, and daughter, Denise.

# # #

HIRE PROGRAM AHEAD OF SCHEDULE

WASHINGTON -- The HIRE program, a U.S. Labor Department-funded effort to provide jobs and training in private industry for 100,000 unemployed veterans, is operating at a rate of 56 percent above its targeted level.

HIRE is an acronym for Help Through Industrial Retraining and Employment.

In the first month of operation, the National Alliance of Businessmen, which is coordinating the program for the Labor Department, obtained 7800 job commitments from 13 corporations.

The program is scheduled to run through September 1978. There is $140 million in Labor Department funds available to help defray training costs.

More than 300 executives of leading corporations have been loaned to the President's Committee on HIRE and the National Alliance of Businessmen to serve as a task force for the hiring campaign.

Nearly half a million veterans are out of work, with those in ages 20-24 unemployed at a rate of 18.1 percent in June, more than 2½ times the 7.1 percent rate for the population at large.

Unemployment among disabled and minority veterans is even higher, with the latter group having an unemployment rate of 29.9 percent in the 20-24 age bracket for the second quarter of this year.

In remarking on the veteran unemployment problem at a HIRE orientation program in Washington, Under Secretary of Labor Robert J. Brown said, "This is a shameful problem in our society." He added, "Although the fight has just begun, we're going to win that fight this year."

G. William Miller, chairman of the President's Committee on HIRE and chairman of Textron, Inc., said that he expects the 100,000 hiring goal requested by President Carter to be met by Dec. 15 of this year.

The 7800 job commitments already received come from some of the nation's largest corporations. They include American Standard, American Telephone & Telegraph, Champion International, General Dynamics, General Electric, Goodyear Tire & Rubber, McDonnell-Douglas, Mutual of Omaha, J.C. Penney, Phillips Petroleum, Prudential Insurance, Sears Roebuck, Chevron U.S.A., and Textron.

Week of August 1, 1977

AIRLINES, CONSTRUCTION FIRM MAY BE FIRST CONTRACTORS DEBARRED UNDER HANDICAPPED WORKERS' LAW

WASHINGTON -- Secretary of Labor Ray Marshall announced that the U.S. Labor Department for the first time has begun enforcement proceedings against companies for failure to provide equal employment opportunity for qualified handicapped workers.

Administrative complaints were issued against United Airlines, Trans World Airlines (TWA), and E. E. Black Ltd., a Honolulu construction company.

"We intend to take vigorous action to guarantee the employment rights of the handicapped," Marshall said. "These administrative complaints represent the department's first attempt under the Rehabilitation Act to debar federal contractors from doing business with the government, unless they comply with the law."

United Airlines, TWA, and E.E. Black, Ltd., are charged with discriminating against handicapped workers who were found to be qualified for employment by Labor Department investigations.

The contractors also are accused of failing to take affirmative action to hire and promote qualified handicapped workers. These requirements are included in an equal employment clause contained in all government contracts and subsontracts over $2,50

Section 503 of the 1973 Rehabilitation Act prohibits companies with federal contracts or subcontracts from employment discrimination against qualified handicapped workers. These employers must also take affirmative action, or positive steps, to hire and promote such persons.

The law is enforced by the department's Employment Standards Administration, Office of Federal Contract Compliance Programs (OFCCP).

"We intend to use the full power of the law to prevent employment discrimination against qualified handicapped workers. We will not allow the handicapped to be treated as second-class citizens. Up to now, far too little has been done administratively to protect the rights of handicapped people to work at fulfilling jobs," Marshall said.

In the case of United Airlines, a man was refused a job in December 1975 to repair airline ticketing and reservation computer terminals in Honolulu. United claimed that high noise levels associated with airplanes would aggrevate his pre-existing hearing loss

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and that moving computer equipment would injure a previously broken ankle.

The Labor Department's investigation, however, showed that job did not involve working in high noise areas of the airport, that the man's ankle was completely healed, and that he was qualified to perform the work.

TWA is accused of discriminating against a former pilot in Kansas City who, after recuperating from a heart attack, was later denied another job with the airline. The man had worked for seven years until 1966 with TWA. In January 1974 the company refused to hire him in any capacity.

By refusing him reemployment in a different position, TWA failed to take affirmative action and discriminated against a qualified handicapped worker, according to the department's investigation of the man's complaint.

Finally, E. E. Black, Ltd., in Honolulu refused in May 1976 to employ a worker with an alleged congenital spine deformity, on the grounds that he would make a poor risk for construction work. However, the complainant had already worked in the construction industry for at least three years, and two previous physical examinations showed him to be a good risk for heavy labor.

The company holds federal contracts of a least $6.5 million with the Department of the Army.

Even though the diagnosis of handicap was questionable, the worker was found justified in filing a complaint because regulations implementing Section 503 specify that the term handicapped includes conditions which are regarded as impairments but may or may not actually constitute handicaps.

The regulations also state that the employer assumes the burden of showing that any qualification requirements which tend to screen out qualified handicapped individuals are job related, consistent with business necessity, and necessary for the safe performance of the job.

"In all three cases," OFCCP Director Weldon J. Rougeau pointed out, "the companies were unable to substantiate their refusals for employment and administrative complaints

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were issued only after attempts to reach conciliation agreements ware unsuccessful."

Rougeau also said OFCCP would prefer to settle employment discrimination cases and provide relief to its victims, rather than debar federal contractors or subcontractors But he emphasized that the Labor Department will not hesitate to impose sanctions when companies refuse to abide by their lawful obligations.

Since 1973, 75 handicapped workers have receive nearly $300,000 in back pay as a result of settlements obtained by the Department of Labor.

United Airlines, TWA, and E. E. Black each has 20 days from receipt of the administrative complaint to answer and request a hearing before a Labor Department administrative law judge. If the companies are found in violation, their present contracts may be terminated or they may be debarred from future government contract work.

# # #

Week of August 1, 1977

INSURED JOBLESS RATE DROPS;
EXTENDED BENEFITS END IN 35 STATES

WASHINGTON -- The national insured unemployment rate (IUR) dropped below 4.5 percent (to 4.47) for the 13-week period ending July 2, 1977, limiting authority to pay regular extended unemployment insurance benefits in 35 states, Secretary of Labor Ray Marshall announced.

As a result, the following 35 states and the District of Columbia discontinued payments of regular extended benefits (EB) effective July 23:

Alabama	6,921 current claimants	Missouri	7,195
Arizona	3,252	Montana	1,689
Arkansas	3,554	Nebraska	1,108
Colorado	2,936	New Hampshire	120
Delaware	1,351	New Mexico	1,145
Dist. of Columbia	2,097	North Carolina	9,650
Florida	17,687	North Dakota	849
Georgia	8,894	Ohio	15,200
Hawaii	2,144	Oklahoma	4,195
Idaho	973	South Carolina	3,960
Indiana	5,946	South Dakota	545
Iowa	3,440	Tennessee	7,928
Kansas	2,721	Texas	12,095
Kentucky	5,284	Utah	986
Louisiana	7,618	Virginia	3,850
Maryland	5,180	West Virginia	1,739
Minnesota	8,258	Wisconsin	3,075
Mississippi	2,383	Wyoming	140

Since the national IUR has dropped below 4.5 percent, EB will be payable in a state only if either of two situations exist. First, the state EB trigger must be on. This requires both a state IUR of 4.0 percent or higher and that the rate be at least 120 percent higher than the average rate in the corresponding periods during each of the prior two years. At present only Alaska is able to meet the 120 percent requirement.

The other situation which will make possible the continuation of EB in a state after the national IUR goes off turns on an option made available to states in legislation (P.L. 94-566) enacted last year. This allows states to trigger on EB by waiving the 120 percent requirement (which only Alaska can meet) if the state IUR is 5.0 percent or higher.

Secretary Marshall said the cessation of payments would affect approximately

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218,000 extended benefit recipients in the 35 states and the District.

Nearly 322,000 jobless workers would continue to collect extended benefits and Federal Supplemental Benefits payments in the remaining 15 state and Puerto Rico because the statewide IUR continues at 5 percent or higher. The 5 percent level is needed to continue benefits under a state extended benefit program triggered on by the waiver.

In 13 states with trigger rates of 5 percent or higher, EB (as well as FSB) will continue to be paid:

Alaska	1,093	New York	57,556
California	70,330	Oregon	5,764
Connecticut	13,442	Pennsylvania	23,123
Maine	3,060	Rhode Island	4,148
Massachusetts	14,123	Vermont	1,091
Michigan	34,109	Washington	9,153
New Jersey	32,892		269,884

In 3 of 39 states EB will cease, but 52,042 current EB claimants could draw FSB:

Illinois	35,518
Nevada	1,781
Puerto Rico	14,743
	52,042

The 15 states and Puerto Rico where rates are highest and benefits will not be terminated account for about two-thirds of the total number of current extended benefits claimants. Although benefits will be terminated in 35 states and the District of Columbia, only about one-third of total current extended benefits claimants will be cut off from benefits.

If the national IUR for a 13-week period should rise again to the 4.5 percent rate, authority to pay regular extended benefits would start up and permit all states to resume payments.

The insured unemployment rate (IUR) nationally has been dropping steadily, from 5.47 percent for the first week in January 1977 to 4.47 percent for the week ended July 2, 1977.

UP to 13 weeks of extended unemployment benefits (EB) are triggered on in every state as long as the national IUR remains at 4.5 percent or higher. When the national EB trigger goes off by reason of a drop in the IUR below 4.5 percent, as it did in July, states are affected differently.

Week of August 1, 1977

WORKLIFE PUBLISHES SPECIAL APPRENTICESHIP ISSUE

WASHINGTON -- The August issue of Worklife, monthly publication of the U.S. Labor Department's Employment and Training Administration, is devoted to apprenticeship as part of the department's tribute to the 40th anniversary of the National Apprenticeship Act of 1937.

The special issue carries a variety of features with articles by Labor Secretary Ray Marshall; Assistant Secretary for Employment and Training Ernest G. Green; George Meany, President AFL-CIO; Chairman of the Board Thomas A. Murphy of General Motors, and Hugh C. Murphy, administrator of the department's Bureau of Apprenticeship and Training.

One of the feature articles in the issue, "Women Journey into the Skilled Trades," spells out the trends, achievements, and problems in this area.

Single copies of this special issue are available from Inquiries, Employment and Training Administration, U.S. Department of Labor, 601 D St., NW, Washington, D. C. 20213.

# # #

Week of August 1, 1977

U.S. LABOR DEPARTMENT CELEBRATES
40TH ANNIVERSARY OF NATIONAL APPRENTICESHIP ACT

WASHINGTON -- After forty years of promoting a training concept supported by the National Apprenticeship Act, the Labor Department is ready to celebrate the birthday of the legislation with unbureaucratic flourish Aug. 16.

The date is coincidentally interesting in that it happens to be the birthday of one of the prime guests at the party, George Meany, president of the AFL-CIO.

The 40th anniversary banquet will be held at the Hyatt Regency Hotel in Washington, D.C., with a broad collection of invitees from management, national and international labor unions, vocational and educational associations and institutions, and government officials.

Hugh C. Murphy, the director of the bureau since 1964 and himself a former apprentice, says the observance is more than a celebration.

"It's a rededication of the whole idea, with a new set of initiatives to improve and expand the system over the next ten years."

Similar events are being held elsewhere throughout the Nation, mostly sponsored by labor, management, construction and public groups. Mayors and governors have issued proclamations designating the month of August as apprenticeship month.

The Federal Committee on Apprenticeship, the blue-ribbon group of advisors to the labor secretary--from labor, management, education, and the public--has been actively involved in moving the anniversary plans with Hugh Murphy's staff.

The overriding aspect of the celebration and rededication has been the new initiatives. The idea is to plan a whole new approach to the general system and see it succeed through the decade.

# # #

JULY JOB BANK BULLETIN
LISTS 142 HIGH-DEMAND OCCUPATIONS

WASHINGTON -- The U.S. Department of Labor has issued the July edition of "Occupations in Demand At Job Service Offices"--a compilation of occupations most in demand during the previous month in federal-state public employment service Job Banks across the Nation.

The July "Occupations in Demand" bulletin shows 142 high-demand occupations among the more than half-million (531,000) permanent, full-time openings listed in June in Job Banks in state employment service offices.

The 142 occupations listed in the July "Occupations In Demand" edition represented 362,000 openings--almost 70 percent of the Job Bank total, nationwide.

The new "Occupations In Demand" bulletin is designed specifically to help tell job seekers and young people preparing to enter the labor market what types of jobs are most frequently available, what they pay, and where they are located.

The computerized Job Bank system operates in virtually every state. Although Job Banks do not include all openings in the economy, they represent the largest, most comprehensive, and up-to-date resource of information on job openings in the U. S.

Of the 531,000 Job Bank openings total for June, about 296,000--or 56 percent--had been filled or cancelled by the end of the month. This left some 235,000--or 44 percent--of the jobs still available as of July 1.

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Another 250,000 to 350,000 new openings were expected to be listed with Job Banks during July at the employment service offices, also called Job Service offices

The Labor Department emphasized there is no guarantee that jobs listed in the bulletin are still available. They are occupations for which there was a continuing demand in the communities listed during June.

Some jobs may remain vacant for considerable periods because wages, fringe benefits or working conditions are considered unsatisfactory by applicants. Another reason why some jobs are unfilled is that they simply haven't been open long enough to be filled.

From time to time, the bulletin may list occupations for which there is relatively high unemployment nationwide. Such cases may reflect high turnover for these jobs in certain areas, or pockets of excess demand, or unfavorable pay and working conditions.

Job applicants are advised to check with their local Job Service office to get more detailed information on what jobs are currently available locally. Such offices frequently can provide information on openings in other Job Bank locations across the country.

The July "Occupations In Demand" bulletin will soon be available at most Job Service and unemployment insurance offices throughout the country. Additional supplies are being made available by state employment security agencies to interested schools, libraries, and other community agencies.

The system is under direction of the Labor Department's Employment and Training Administration, U. S. Employment Service.

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As reported by the U.S. Employment Service, 531,000 full-time, permanent jobs were available in June through Job Service Job Bank systems. This represents an average of 3,540 openings at each of the 150 Job Bank districts for which information was provided by state employment security agencies.

Job Bank Openings Data--Recent Trends

Year and Month	Openings Available		Unfilled Openings		Coverage	
	Total	Average Per Job Bank District	Total	Open 30 Days or More	States	Job Bank Dists.
June 1977	531,000	3,540	235,000	116,000	41	150
May 1977	459,000	3,100	213,000	103,000	41	148
June 1976	336,000	2,140	129,000	62,000	40	157

For "matched" samples of more than 100 Job Bank areas for which both current and previous-period data are available, June 1977 totals reflect a 6.5 percent gain from May, and stand more than 35 percent above June 1976.

Contributing to the June increase in job openings activity have been significant gains in openings listed by employers in industries including:

-- Crop production (up 89 percent), social services (up 64 percent), public administration (up 48 percent), and educational services (up 17 percent).

Occupational groups posting unusually large increases included jobs concerned with:

-- Crop specialty farming (up more than 100 percent), social and welfare work (up 53 percent), excavating, grading, and related work, and refuse and sewage disposal (both up 41 percent), miscellaneous structural work (up 37 percent), and psychology (up 35 percent).

-- Gardening and groundskeeping, and personnel and training administration (with gains of more than 25 percent).

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-- Miscellaneous clerical work and personal services, service industry management, processing of nonmetallic minerals and related products, construction and maintenance work, and passenger transportation (all up more than 20 percent); and

-- Combination arc and gas welding, administrative specialities, secondary school education, stenography, utility equipment repairing, and paving and related work (all up more than 15 percent).

Because sufficient information in this series has not been accumulated, data cannot yet be seasonally adjusted. It is not feasible therefore to determine precisely to what extent these trends are influenced by seasonal factors.

Areas with substantial gains included:

-- New Hampshire (statewide); Fort Lauderdale, Florida; Utica-Rome, New York: and Akron, Ohio (up over 50 percent)·

-- South Dakota (statewide); Springfield, Massachusetts; Non Metro, Nevada; Detroit, Michigan; Mobile, Alabama; Midland, Texas; and San Jose, California (all up from 25 to 50 percent); and

-- Anniston, Montgomery, and Birmingham, Alabama; Syracuse and Albany, New York; Philadelphia, Pennsylvania; Fayetteville, North Carolina; Hammonton, New Jersey; Willamette, Oregon; San Antonio, Texas; and Baltimore, Maryland (all up between 15 and 25 percent).

A reprint of the July edition of "Occupations In Demand At Job Service Offices" is attached. Additional copies will soon be available at local Job Service offices.

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Occupations In Demand At Job Service Offices

U.S. Department of Labor
Employment and Training Administration
U.S. Employment Service

For detailed information on many specific job openings contact your nearest local Public Job Service Office

July 1977
No. 2

Occupations in Demand at Job Service Offices, a monthly bulletin, identifies occupations for which large numbers of job openings were listed with public employment service computerized job banks during the previous month. There is no guarantee that a suitable job is currently open in each occupation and location listed. However, the odds are that if an area had a fairly sizable number of openings in a particular job last month, then it may have some openings in a comparable job this month. Your local Job Service office may be able to check for you, whether such openings are available in other locations at any specific time. Please note that competition for desirable jobs may be keen, and that some jobs sometimes remain open because of undesirable working conditions.

Professional, Technical and Managerial Occupations

ACCOUNTANT
OPENINGS AVAILABLE- 1,750
AVERAGE PAY-$11,978 PER YEAR

PHOENIX	AZ	•	SAN JOSE	CA	•	STATEWIDE	CT	•	STATEWIDE	DE	•	FORT DODGE	IA
BALTIMORE	MD	•	DETROIT	MI	•	ST. LOUIS	MO	•	NEW YORK CITY	NY	•	STATEWIDE	UT
NORTHEAST	WI	•	SOUTHEAST	WI	•								

ADMINISTRATIVE SECRETARY
OPENINGS AVAILABLE- 2,936
AVERAGE PAY-$ 9,267 PER YEAR

PHOENIX	AZ	•	TUCSON	AZ	•	LA METRO	CA	•	SACRAMENTO	CA	•	SAN GABRIEL	CA
SAN JOSE	CA	•	STATEWIDE	CT	•	WASH DC METRO	DC	•	STATEWIDE	DE	•	ORLANDO	FL
ATLANTA	GA	•	FORT JOLIET	IA	•	CHICAGO METRO	IL	•	BOSTON METRO	MA	•	LAWRENCE	MA
SPRINGFIELD	MA	•	WORCESTER	MA	•	BALTIMORE	MD	•	STATEWIDE	MI	•	DETROIT	MI
MINEAP-STPAUL	MN	•	KANSAS CITY	MO	•	CENTRAL	MS	•	ALBANY	NY	•	NEW YORK CITY	NY
ALLENTOWN	PA	•	HARRISBURG	PA	•	PHILADELPHIA	PA	•	PROVIDENCE	RI	•	AUSTIN	TX
HOUSTON	TX	•	STATEWIDE	UT	•	NORTHEAST	WI	•	SOUTHEAST	WI	•		

ASSISTANT PROFESSOR
OPENINGS AVAILABLE- 835
AVERAGE PAY-$12,326 PER YEAR

PHOENIX	AZ	•	STATEWIDE	NE	•	OMAHA	NB	•	ALBANY	NY	•	NEW YORK CITY	NY
ROCHESTER	NY	•	UTICA/ROME	NY	•	PHILADELPHIA	PA	•	STATEWIDE	SD	•	DALLAS	TX
SAN ANTONIO	TX	•											

CASE AID
OPENINGS AVAILABLE- 737
AVERAGE PAY-$ 7,298 PER YEAR

JACKSONVILLE	FL	•	ATLANTA	GA	•	BALTIMORE	MD	•	NORTHERN	MS	•	TOLEDO	OH
HARRISBURG	PA	•											
		•											

CASEWORK SUPERVISOR
OPENINGS AVAILABLE- 1,227
AVERAGE PAY-$ 8,269 PER YEAR

SAN JOSE	CA	•	STATEWIDE	CT	•	QUAD CITIES	IA	•	SPRINGFIELD	MA	•	BALTIMORE	MD
ST. LOUIS	MO	•	NORTHERN	MS	•	PORTLAND MET	OR	•	MADISON	WI	•	NORTHEAST	WI

COMPUTER PROGRAMMER
OPENINGS AVAILABLE- 2,496
AVERAGE PAY-$13,011 PER YEAR

PHOENIX	AZ	•	LA METRO	CA	•	SAN FERNANDO	CA	•	SAN JOSE	CA	•	STATEWIDE	CT
WASH DC METRO	DC	•	CHICAGO METRO	IL	•	BOSTON METRO	MA	•	SPRINGFIELD	MA	•	BALTIMORE	MD
DETROIT	MI	•	MINEAP-STPAUL	MN	•	KANSAS CITY	MO	•	ST. LOUIS	MO	•	OMAHA	NB
GREENSBORO	NC	•	NEWARK	NJ	•	PATERSON	NJ	•	TRENTON	NJ	•	ALBANY	NY
BUFFALO	NY	•	LONG ISLAND	NY	•	NEW YORK CITY	NY	•	ROCHESTER	NY	•	DAYTON	OH
PHILADELPHIA	PA	•	PITTSBURGH	PA	•	DALLAS	TX	•	FORT WORTH	TX	•	HOUSTON	TX
NORFOLK	VA	•											

ELECTRICAL ENGINEER
OPENINGS AVAILABLE- 2,272
AVERAGE PAY-$15,709 PER YEAR

PHOENIX	AZ	•	SAN FERNANDO	CA	•	SAN GABRIEL	CA	•	SAN JOSE	CA	•	STATEWIDE	CT
WASH DC METRO	DC	•	ORLANDO	FL	•	CHICAGO METRO	IL	•	BOSTON METRO	MA	•	WORCESTER	MA
BALTIMORE	MD	•	MINEAP-STPAUL	MN	•	ST. LOUIS	MO	•	NEWARK	NJ	•	TRENTON	NJ
ALBANY	NY	•	BINGHAMTON	NY	•	LONG ISLAND	NY	•	ROCHESTER	NY	•	DAYTON	OH
YOUNGSTOWN	OH	•	DALLAS	TX	•	HOUSTON	TX	•					

ELECTRONIC TECHNICIAN
OPENINGS AVAILABLE- 1,330
AVERAGE PAY-$10,336 PER YEAR

HUNTSVILLE	AL	•	PHOENIX	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA
SAN GABRIEL	CA	•	SAN JOSE	CA	•	STATEWIDE	CT	•	WASH DC METRO	DC	•	WESTERN METRO	MA
LAWRENCE	MA	•	WORCESTER	MA	•	BALTIMORE	MD	•	MINEAP-STPAUL	MN	•	BUFFALO	NY
LONG ISLAND	NY	•	MID HUDSON	NY	•	ROCHESTER	NY	•	CLEVELAND	OH	•	PHILADELPHIA	PA
DALLAS	TX	•	HOUSTON	TX	•								

EMPLOYMENT INTERVIEWER
OPENINGS AVAILABLE- 1,245
AVERAGE PAY-$ 8,075 PER YEAR

WORCESTER	MA	•	BALTIMORE	MD	•	CHARLOTTE	NC	•	CINCINNATI	OH	•	COLUMBUS	OH
DAYTON	OH	•	TOLEDO	OH	•								

ENGINEERING ASSISTANT
OPENINGS AVAILABLE- 790
AVERAGE PAY-$12,697 PER YEAR

PHOENIX	AZ	•	STATEWIDE	CT	•	ORLANDO	FL	•	DETROIT	MI	•	ROCHESTER	NY
SPRINGFIELD	MA	•	CLEVELAND	OH	•								

GUIDANCE COUNSELOR
OPENINGS AVAILABLE- 1,590
AVERAGE PAY-$ 9,125 PER YEAR

PHOENIX	AZ	•	SAN JOSE	CA	•	STATEWIDE	CT	•	JACKSONVILLE	FL	•	BOSTON METRO	MA
LAWRENCE	MA	•	SPRINGFIELD	MA	•	TAUNTON	MA	•	MINEAP-STPAUL	MN	•	NORTHEAST	MN
ALBANY	NY	•	COLUMBUS	OH	•	MIDDLE	OH	•	STATEWIDE	VT	•		

INDUSTRIAL ENGINEER
OPENINGS AVAILABLE- 1,427
AVERAGE PAY-$13,858 PER YEAR

LA METRO	CA	•	SAN JOSE	CA	•	STATEWIDE	CT	•	CHICAGO METRO	IL	•	WORCESTER	MA
BALTIMORE	MD	•	DETROIT	MI	•	BUFFALO	NY	•	LONG ISLAND	NY	•	NEW YORK CITY	NY
ROCHESTER	NY	•	YOUNGSTOWN	OH	•	HOUSTON	TX	•	MADISON	WI	•		

MANAGER TRAINEE
OPENINGS AVAILABLE- 5,332
AVERAGE PAY-$ 7,671 PER YEAR

STATEWIDE	CT	•	WASH DC METRO	DC	•	QUAD CITIES	IA	•	DOMMAR	GS	•	NEW ORLEANS	LA
NEW METRO	LA	•	BOSTON METRO	MA	•	BALTIMORE	MD	•	STATEWIDE	MI	•	MINEAP-STPAUL	MN
CENTRAL	MO	•	KANSAS CITY	MO	•	SOUTHWESTERN	MO	•	ST. LOUIS	MO	•	SOUTHERN	MS
CHARLOTTE	NC	•	FAYETTEVILLE	NC	•	GREENSBORO	NC	•	STATEWIDE	ND	•	ALBANY	NY
CINCINNATI	OH	•	COLUMBUS	OH	•	SOUTH EAST	OH	•	YOUNGSTOWN	OH	•	HARRISBURG	PA
PHILADELPHIA	PA	•	STATEWIDE	SD	•	MIDDLE	TN	•	AUSTIN	TX	•	CORPUS CHRISTI	TX
DALLAS	TX	•	HOUSTON	TX	•	MIDLAND	TX	•	CENTRAL	VA	•	ROANOKE	VA
WESTERN	VA	•											

MANAGER, SERVICE ESTAB.
OPENINGS AVAILABLE- 1,590
AVERAGE PAY-$ 8,765 PER YEAR

ATLANTA	GA	•	CHICAGO METRO	IL	•	LAWRENCE	MA	•	SPRINGFIELD	MA	•	TAUNTON	MA
DETROIT	MI	•	GREENSBORO	NC	•	ALBANY	NY	•	HARRISBURG	PA	•	PROVIDENCE	RI
DALLAS	TX	•	HOUSTON	TX	•								

MANAGEMENT INFO SPECIALIST
OPENINGS AVAILABLE- 461
AVERAGE PAY-$14,925 PER YEAR

SAN JOSE	CA	•	WASH DC METRO	DC	•	STATEWIDE	NE	•	BALTIMORE	OH	•	HOUSTON	TX
SOUTHEAST	WI	•											

MECHANICAL DRAFTER
OPENINGS AVAILABLE- 1,182
AVERAGE PAY-$ 9,981 PER YEAR

SAN JOSE	CA	•	STATEWIDE	CT	•	CHICAGO METRO	IL	•	BALTIMORE	MD	•	ST. LOUIS	MO
CHARLOTTE	NC	•	CLEVELAND	OH	•	DALLAS	TX	•	HOUSTON	TX	•	MADISON	WI
NORTHEAST	WI	•											

(MORE)

2/ Occupations in Demand at Job Service Offices / July, 1977

MECHANICAL ENGINEER	PHOENIX	AZ	•	ORANGE COUNTY	CA	•	SAN JOSE	CA	•	STATEWIDE	CT	•	WASH DC METRO	DC
OPENINGS AVAILABLE- 1,843	STATEWIDE	DE	•	CHICAGO METRO	IL	•	NORTHWEST	IL	•	SPRINGFIELD	MA	•	DETROIT	MI
AVERAGE PAY-$15,349 PER YEAR	MINEAP-STPAUL	MN	•	ST. LOUIS	MO	•	NEWARK	NJ	•	PATERSON	NJ	•	ALBANY	NY
	BINGHAMTON	NY	•	BUFFALO	NY	•	LONG ISLAND	NY	•	ROCHESTER	NY	•	CLEVELAND	OH
	DAYTON	OH	•	YOUNGSTOWN	OH	•	PHILADELPHIA	PA	•	HOUSTON	TX	•	MILWAUKEE	WI
NURSE, GENERAL DUTY	LITTLE ROCK	AR	•	NON-METRO	AR	•	NON-METRO	AZ	•	SAN JOSE	CA	•	STATEWIDE	CT
OPENINGS AVAILABLE- 3,012	WASH DC METRO	DC	•	ORLANDO	FL	•	TAMPA	FL	•	NORTH	GA	•	CHICAGO METRO	IL
AVERAGE PAY-$10,850 PER YEAR	NEW ORLEANS	LA	•	BOSTON METRO	MA	•	SPRINGFIELD	MA	•	WORCESTER	MA	•	BALTIMORE	MD
	STATEWIDE	ME	•	DETROIT	MI	•	MINEAP-STPAUL	MN	•	KANSAS CITY	MO	•	ST. LOUIS	MO
	GREENSBORO	NC	•	RALEIGH	NC	•	STATEWIDE	NH	•	TRENTON	NJ	•	NEW YORK CITY	NY
	PITTSBURGH	PA	•	MIDDLE	TN	•	DALLAS	TX	•	HOUSTON	TX	•	NORTHEAST	WI
NURSE, LICENSED PRACTICAL	LITTLE ROCK	AR	•	PHOENIX	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	STATEWIDE	CT
OPENINGS AVAILABLE- 7,439	WASH DC METRO	DC	•	CENTRAL	GA	•	OTTUMWA	IA	•	CHICAGO METRO	IL	•	BOSTON METRO	MA
AVERAGE PAY-$ 7,037 PER YEAR	SPRINGFIELD	MA	•	WORCESTER	MA	•	STATEWIDE	ME	•	MINEAP-STPAUL	MN	•	NORTHWEST	MN
	KANSAS CITY	MO	•	CENTRAL	MS	•	STATEWIDE	MO	•	STATEWIDE	NH	•	ALBANY	NY
	CLEVELAND	OH	•	PITTSBURGH	PA	•	STATEWIDE	SD	•	EASTERN	TN	•	LOWER EAST	TN
	AUSTIN	TX	•	BEAUMONT	TX	•	DALLAS	TX	•	FORT WORTH	TX	•	HOUSTON	TX
	ROANOKE	VA	•	WESTERN	VA	•	SOUTHEAST	WI	•					
RECREATION LEADER	BIRMINGHAM	AL	•	MIAMI	FL	•	ATLANTA	GA	•	DES MOINES	IA	•	STATEWIDE	ME
OPENINGS AVAILABLE- 1,003	CLEVELAND	OH	•	PROVIDENCE	RI	•	MIDDLE	TN	•	NORTHEAST	WI	•		
AVERAGE PAY-$ 7,049 PER YEAR														
SOCIAL WORKER	NON-METRO	AR	•	PHOENIX	AZ	•	SAN JOSE	CA	•	STATEWIDE	CT	•	MIAMI	FL
OPENINGS AVAILABLE- 2,216	TAMPA	FL	•	ATLANTA	GA	•	CENTRAL	GA	•	QUAD CITIES	IA	•	BOSTON METRO	MA
AVERAGE PAY-$ 8,606 PER YEAR	LAWRENCE	MA	•	SPRINGFIELD	MA	•	TAUNTON	MA	•	WORCESTER	MA	•	STATEWIDE	ME
	DETROIT	MI	•	MINEAP-STPAUL	MN	•	NORTHWEST	MN	•	CENTRAL	MS	•	NORTHERN	MS
	HARRISBURG	PA	•	PHILADELPHIA	PA	•	PROVIDENCE	RI	•	STATEWIDE	SD	•	NORTHEAST	WI
	SOUTHEAST	WI	•											
STORE MANAGER	STATEWIDE	CT	•	NON-METRO	LA	•	CLEVELAND	OH	•	MIDDLE	TN	•	HOUSTON	TX
OPENINGS AVAILABLE 1,381														
AVERAGE PAY $8,143 PER YEAR														
STUDY SUPERVISOR	PHOENIX	AZ	•	TAMPA	FL	•	CENTRAL	GA	•	WORCESTER	MA	•	MINEAP-STPAUL	MN
OPENINGS AVAILABLE- 1,929	CENTRAL	MS	•	HICKORY	NC	•	HOUSTON	TX	•					
AVERAGE PAY-$ 5,193 PER YEAR														
SYSTEMS ANALYST	SAN JOSE	CA	•	WASH DC METRO	DC	•	BUFFALO	NY	•	LONG ISLAND	NY	•	ROCHESTER	NY
OPENINGS AVAILABLE 717														
AVERAGE PAY $14,556 PER YEAR														
TEACHER, ELEMENTARY SCHOOL	TOPEKA	KS	•	DETROIT	MI	•	CENTRAL	MO	•	ST. LOUIS	MO	•	STATEWIDE	NH
OPENINGS AVAILABLE- 965	NEW YORK CITY	NY	•	STATEWIDE	SD	•	STATEWIDE	VT	•					
AVERAGE PAY-$ 8,949 PER YEAR														
TEACHER, HIGH SCHOOL	TOPEKA	KS	•	CENTRAL	MO	•	STATEWIDE	NH	•	STATEWIDE	SD	•	STATEWIDE	VT
OPENINGS AVAILABLE 1,484														
AVERAGE PAY $9,865 PER YEAR														

Clerical and Sales Occupations

ACCOUNTING CLERK	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA	•	SAN GABRIEL	CA	•	SAN JOSE	CA
OPENINGS AVAILABLE- 5,280	STATEWIDE	CT	•	WASH DC METRO	DC	•	MIAMI	FL	•	QUAD CITIES	IA	•	CHICAGO METRO	IL
AVERAGE PAY-$ 6,990 PER YEAR	NEW ORLEANS	LA	•	BOSTON METRO	MA	•	BALTIMORE	MD	•	DETROIT	MI	•	MINEAP-STPAUL	MN
	KANSAS CITY	MO	•	ST. LOUIS	MO	•	OMAHA	NB	•	CHARLOTTE	NC	•	ALBANY	NY
	NEW YORK CITY	NY	•	CLEVELAND	OH	•	PORTLAND MET	OR	•	LOWER EAST	TN	•	WESTERN	TN
	CORPUSCHRISTI	TX	•	DALLAS	TX	•	HOUSTON	TX	•	SAN ANTONIO	TX	•		
BOOKKEEPER	NON-METRO	AR	•	TUCSON	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA
OPENINGS AVAILABLE- 3,950	SAN GABRIEL	CA	•	SAN JOSE	CA	•	STATEWIDE	CT	•	FT LAUDERDALE	FL	•	JACKSONVILLE	FL
AVERAGE PAY-$ 7,323 PER YEAR	MIAMI	FL	•	ORLANDO	FL	•	SOUTH	GA	•	DES MOINES	IA	•	CHICAGO METRO	IL
	NORTHWEST	IL	•	NON-METRO	LA	•	BOSTON METRO	MA	•	TAUNTON	MA	•	STATEWIDE	ME
	MINEAP-STPAUL	MN	•	NORTHWEST	MN	•	CENTRAL	MO	•	GREENVILLE	NC	•	STATEWIDE	ND
	STATEWIDE	NH	•	PATERSON	NJ	•	BINGHAMTON	NY	•	LONG ISLAND	NY	•	NEW YORK CITY	NY
	WHITE PLAINS	NY	•	PORTLAND MET	OR	•	WILLAMETTE	OR	•	HARRISBURG	PA	•	STATEWIDE	SD
	MIDDLE	TN	•	AUSTIN	TX	•	CORPUSCHRISTI	TX	•	DALLAS	TX	•	FORT WORTH	TX
	HOUSTON	TX	•	MIDLAND	TX	•	SAN ANTONIO	TX	•	MADISON	WI	•	MILWAUKEE	WI
	NORTHEAST	WI	•											
CASHIER	WASH DC METRO	DC	•	CHICAGO METRO	IL	•	NEW ORLEANS	LA	•	CHARLOTTE	NC	•	HICKORY	NC
OPENINGS AVAILABLE- 2,039	LAS VEGAS	NV	•	NON-METRO	NV	•	RENO	NV	•	PROVIDENCE	RI	•	EASTERN	TN
AVERAGE PAY-$ 5,372 PER YEAR	MIDDLE	TN	•	DALLAS	TX	•	FORT WORTH	TX	•	HOUSTON	TX	•	MIDLAND	TX
CASHIER CHECKER	HUNTSVILLE	AL	•	LITTLE ROCK	AR	•	NON-METRO	AR	•	STATEWIDE	CT	•	WORCESTER	MA
OPENINGS AVAILABLE- 1,763	NORTHERN	MS	•	GREENVILLE	NC	•	BINGHAMTON	NY	•	UTICA/ROME	NY	•	EASTERN	TN
AVERAGE PAY-$ 5,333 PER YEAR	AUSTIN	TX	•	HOUSTON	TX	•	MIDLAND	TX	•					
DRIVER, SALES ROUTE	WASH DC METRO	DC	•	STATEWIDE	DE	•	BALTIMORE	MD	•	GREENVILLE	NC	•	CINCINNATI	OH
OPENINGS AVAILABLE- 1,601	EASTERN	TN	•	MIDDLE	TN	•								
AVERAGE PAY-$ 7,485 PER YEAR														
KEY PUNCH OPERATOR	LITTLE ROCK	AR	•	PHOENIX	AZ	•	LA METRO	CA	•	SAN FERNANDO	CA	•	WASH DC METRO	DC
OPENINGS AVAILABLE- 2,887	TAMPA	FL	•	CHICAGO METRO	IL	•	BOSTON METRO	MA	•	WORCESTER	MA	•	BALTIMORE	MD
AVERAGE PAY-$ 6,731 PER YEAR	DETROIT	MI	•	MINEAP-STPAUL	MN	•	KANSAS CITY	MO	•	ST. LOUIS	MO	•	CHARLOTTE	NC
	STATEWIDE	NH	•	NEWARK	NJ	•	PATERSON	NJ	•	LONG ISLAND	NY	•	DALLAS	TX
	FORT WORTH	TX	•	HOUSTON	TX	•	NORFOLK	VA	•	MADISON	WI	•	MILWAUKEE	WI
ORDER CLERK	PHOENIX	AZ	•	TUCSON	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA
OPENINGS AVAILABLE- 2,157	SAN GABRIEL	CA	•	SAN JOSE	CA	•	STATEWIDE	CT	•	CHICAGO METRO	IL	•	BALTIMORE	MD
AVERAGE PAY-$ 6,773 PER YEAR	MINEAP-STPAUL	MN	•	GREENSBORO	NC	•	DALLAS	TX	•	HOUSTON	TX	•	MIDLAND	TX
RECEPTIONIST	PHOENIX	AZ	•	TUCSON	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA
OPENINGS AVAILABLE- 2,925	SAN JOSE	CA	•	MIAMI	FL	•	ORLANDO	FL	•	CHICAGO METRO	IL	•	BOSTON METRO	MA
AVERAGE PAY-$ 6,129 PER YEAR	DETROIT	MI	•	MINEAP-STPAUL	MN	•	RENO	NV	•	NEW YORK CITY	NY	•	PORTLAND MET	OR
	WILLAMETTE	OR	•	AUSTIN	TX	•	DALLAS	TX	•	FORT WORTH	TX	•	HOUSTON	TX
	SAN ANTONIO	TX	•	MADISON	WI	•								
SALES AGENT BUS SERVICES	PHOENIX	AZ	•	WASH DC METRO	DC	•	MINEAP-STPAUL	MN	•	CINCINNATI	OH	•	WESTERN	TN
OPENINGS AVAILABLE- 757	DALLAS	TX	•											
AVERAGE PAY-$ 8,601 PER YEAR														
SALES CLERK	CHICAGO METRO	IL	•	NORTHWEST	MN	•	KANSAS CITY	MO	•	ALBANY	NY	•	EAST CENTRAL	OH
OPENINGS AVAILABLE- 1,574	TOLEDO	OH	•	PITTSBURGH	PA	•								
AVERAGE PAY-$ 5,156 PER YEAR														
SALESPERSON, COMMODITIES	PHOENIX	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA	•	SAN GABRIEL	CA
OPENINGS AVAILABLE- 3,537	STATEWIDE	CT	•	WASH DC METRO	DC	•	ORLANDO	FL	•	TAMPA	FL	•	ATLANTA	GA
AVERAGE PAY-$ 7,526 PER YEAR	CENTRAL	GA	•	DES MOINES	IA	•	OTTUMWA	IA	•	QUAD CITIES	IA	•	CHICAGO METRO	IL
	TOPEKA	KS	•	LOUISVILLE	KY	•	NEW ORLEANS	LA	•	BOSTON METRO	MA	•	BALTIMORE	MD
	STATEWIDE	ME	•	DETROIT	MI	•	MINEAP-STPAUL	MN	•	SOUTHWEST	MN	•	KANSAS CITY	MO
	ST. LOUIS	MO	•	CHARLOTTE	NC	•	GREENSBORO	NC	•	RALEIGH	NC	•	TRENTON	NJ
	LAS VEGAS	NV	•	BUFFALO	NY	•	CANTON	OH	•	CINCINNATI	OH	•	CLEVELAND	OH
	COLUMBUS	OH	•	PHILADELPHIA	PA	•	STATEWIDE	SD	•	MIDDLE	TN	•	WESTERN	TN
	DALLAS	TX	•	HOUSTON	TX	•	SAN ANTONIO	TX	•	ROANOKE	VA	•	WESTERN	VA
	MADISON	WI	•	MILWAUKEE	WI	•	NORTHEAST	WI	•					

In Demand at Most Job Bank Locations

(Frequently listed at more than half of all job bank locations represented.)

	OPENINGS AVAILABLE	AVERAGE PAY
AUTOMOBILE MECHANIC	4,805	$ 4.05 PER HOUR
CARPENTER	4,673	$ 4.49 PER HOUR
CHAMBERMAID/PORTER	8,269	$ 2.84 PER HOUR
CLERK TYPIST	9,097	$ 4,393 PER YEAR
CLERK, GENERAL	8,373	$ 5,972 PER YEAR
CLERK, GENERAL OFFICE	10,000	$ 4,353 PER YEAR
KITCHEN HELPER	5,221	$ 2.47 PER HOUR
MATERIAL HANDLER	12,535	$ 3.34 PER HOUR
NURSE AID/ORDERLY	5,669	$ 2.71 PER HOUR
SALESPERSON, INSURANCE	4,273	$ 8,523 PER YEAR
SECRETARY	11,512	$ 7,267 PER YEAR
SECURITY GUARD	3,934	$ 2.42 PER HOUR
WAITER/WAITRESS	14,929	$ 2.43 PER HOUR

SALESPERSON, GENERAL
OPENINGS AVAILABLE- 2,440
AVERAGE PAY-$ 9,865 PER YEAR

PHOENIX	AZ	LA METRO	CA	WASH DC METRO	DC	MIAMI	FL	ORLANDO	FL
BLACK CITIES	IA	CHICAGO METRO	IL	BALTIMORE	MD	MINEAP-STPAUL	MN	SOUTHWEST	MN
CHARLOTTE	NC	STATEWIDE	ND	HAMMONTON	NJ	BINGHAMTON	NY	WHITE PLAINS	NY
CLEVELAND	OH	PHILADELPHIA	PA	STATEWIDE	SD	EASTERN	TN	AUSTIN	TX
DALLAS	TX	HOUSTON	TX						

SOLICITOR
OPENINGS AVAILABLE- 1,885
AVERAGE PAY-$ 8,383 PER YEAR

PHOENIX	AZ	TUCSON	AZ	ORANGE COUNTY	CA	SAN FERNANDO	CA	CHICAGO METRO	IL
BALTIMORE	MD	MINEAP-STPAUL	MN	KANSAS CITY	MO	JERSEY CITY	NJ	CINCINNATI	OH
CLEVELAND	OH	MIDDLE	TN	DALLAS	TX	HOUSTON	TX	NORFOLK	VA
RICHMOND	VA								

STENOGRAPHER
OPENINGS AVAILABLE- 1,719
AVERAGE PAY-$ 7,369 PER YEAR

TUCSON	AZ	LA METRO	CA	WASH DC METRO	DC	BOSTON METRO	MA	BALTIMORE	MD
DETROIT	MI	KANSAS CITY	MO	ST. LOUIS	MO	NEWARK	NJ	BUFFALO	NY
NEW YORK CITY	NY	PHILADELPHIA	PA	HOUSTON	TX	MILWAUKEE	WI	SOUTHEAST	WI

STOCK CLERK
OPENINGS AVAILABLE- 2,783
AVERAGE PAY-$ 6,396 PER YEAR

LA METRO	CA	ORANGE COUNTY	CA	SAN FERNANDO	CA	SAN JOSE	CA	STATEWIDE	CT
NORTH	GA	CHICAGO METRO	IL	NON-METRO	LA	WORCESTER	MA	MINEAP-STPAUL	MN
ALBANY	NY	BINGHAMTON	NY	PHILADELPHIA	PA	MIDDLE	TN	AUSTIN	TX
HOUSTON	TX	MIDLAND	TX						

TELEPHONE OPERATOR
OPENINGS AVAILABLE- 1,461
AVERAGE PAY-$ 6,564 PER YEAR

LA METRO	CA	STATEWIDE	DE	CHICAGO METRO	IL	BALTIMORE	MD	MINEAP-STPAUL	MN
LAS VEGAS	NV	CINCINNATI	OH	MIDDLE	TN	HOUSTON	TX		

TELLER
OPENINGS AVAILABLE 1,265
AVERAGE PAY $6,070 PER YEAR

LA METRO	CA	SAN GABRIEL	CA	NEW YORK CITY	NY	SYRACUSE	NY	WESTERN	TN

TYPIST
OPENINGS AVAILABLE- 2,170
AVERAGE PAY-$ 6,770 PER YEAR

LA METRO	CA	SAN FERNANDO	CA	SAN JOSE	CA	STATEWIDE	CT	WASH DC METRO	DC
CHICAGO METRO	IL	BOSTON METRO	MA	DETROIT	MI	MINEAP-STPAUL	MN	ST. LOUIS	MO
CHARLOTTE	NC	BUFFALO	NY	NEW YORK CITY	NY	SYRACUSE	NY	WHITE PLAINS	NY
PORTLAND MET	OR	PHILADELPHIA	PA	HOUSTON	TX	SOUTHEAST	WI		

Service Occupations

CARETAKER
OPENINGS AVAILABLE- 402
AVERAGE PAY-$ 2.57 PER HOUR

MONTGOMERY	AL	LAWRENCE	MA	CENTRAL	MS	NORTHERN	MS	SOUTHERN	MS
MIDLAND	TX								

CHILD MONITOR
OPENINGS AVAILABLE 539
AVERAGE PAY $2.46 PER HOUR

PHOENIX	AZ	WASH DC METRO	DC	SOUTHEAST	KS	TOLEDO	OH	AUSTIN	TX

COMPANION
OPENINGS AVAILABLE- 990
AVERAGE PAY-$ 2.51 PER HOUR

WASH DC METRO	DC	CENTRAL	MS	NORTHERN	MS	STATEWIDE	ND	CENTRAL	VA
NORFOLK	VA	STATEWIDE	VT						

COOK
OPENINGS AVAILABLE- 4,942
AVERAGE PAY-$ 3.30 PER HOUR

NON-METRO	AR	NON-METRO	AZ	PHOENIX	AZ	TUCSON	AZ	LA METRO	CA
ORANGE COUNTY	CA	SAN GABRIEL	CA	SAN JOSE	CA	WASH DC METRO	DC	JACKSONVILLE	FL
MIAMI	FL	ORLANDO	FL	TAMPA	FL	ATLANTA	GA	NORTH	GA
SOUTH	GA	DES MOINES	IA	CHICAGO METRO	IL	SALINA	KS	STATEWIDE	KS
TOPEKA	KS	WICHITA	KS	NEW ORLEANS	LA	NON-METRO	LA	STATEWIDE	ME
DETROIT	MI	NORTHWEST	MN	CENTRAL	MO	KANSAS CITY	MO	SOUTHWESTERN	MO
ST. LOUIS	MO	NORTHERN	MS	SOUTHERN	MS	ASHEVILLE	NC	RALEIGH	NC
STATEWIDE	ND	STATEWIDE	NH	LAS VEGAS	NV	NON-METRO	NV	RENO	NV
ALBANY	NY	WHITE PLAINS	NY	COLUMBUS	OH	TOLEDO	OH	CENTL EASTERN	OR
PORTLAND MET	OR	WILLAMETTE	OR	PHILADELPHIA	PA	PROVIDENCE	RI	STATEWIDE	SD
EASTERN	TN	LOWER EAST	TN	MIDDLE	TN	WESTERN	TN	AUSTIN	TX
DALLAS	TX	FORT WORTH	TX	HOUSTON	TX	MIDLAND	TX	SAN ANTONIO	TX
CENTRAL	VA	STATEWIDE	VT	MADISON	WI	MILWAUKEE	WI		

COOK, SHORT ORDER
OPENINGS AVAILABLE- 3,004
AVERAGE PAY-$ 2.04 PER HOUR

MOBILE	AL	NON-METRO	AZ	LA METRO	CA	WASH DC METRO	DC	MIAMI	FL
ATLANTA	GA	CENTRAL	GA	CHICAGO METRO	IL	INDIANAPOLIS	IN	NEW ORLEANS	LA
NON-METRO	LA	DETROIT	MI	MINEAP-STPAUL	MN	KANSAS CITY	MO	ST. LOUIS	MO
CENTRAL	MS	CHARLOTTE	NC	FAYETTEVILLE	NC	HAMMONTON	NJ	LONG ISLAND	NY
MID HUDSON	NY	CLEVELAND	OH	HARRISBURG	PA	EASTERN	TN	MIDDLE	TN
AUSTIN	TX	DALLAS	TX	HOUSTON	TX	MIDLAND	TX	SAN ANTONIO	TX
NORFOLK	VA	RICHMOND	VA	ROANOKE	VA	MADISON	WI	CHARLESTON	WV

HOTEL/MOTEL CLEANER
OPENINGS AVAILABLE- 4,069
AVERAGE PAY-$ 2.04 PER HOUR

NON-METRO	AR	NON-METRO	AZ	PHOENIX	AZ	LA METRO	CA	ORANGE COUNTY	CA
WASH DC METRO	DC	MIAMI	FL	ORLANDO	FL	TAMPA	FL	ATLANTA	GA
SOUTH	GA	BLACK CITIES	IA	CHICAGO METRO	IL	NEW ORLEANS	LA	NORTHWEST	MN
CENTRAL	MO	KANSAS CITY	MO	SOUTHWESTERN	MO	CENTRAL	MS	SOUTHERN	MS
ASHEVILLE	NC	CHARLOTTE	NC	RALEIGH	NC	HAMMONTON	NJ	LAS VEGAS	NV
NON-METRO	NV	RENO	NV	ALBANY	NY	UTICA/ROME	NY	CINCINNATI	OH
COLUMBUS	OH	CENTL EASTERN	OR	PORTLAND MET	OR	HARRISBURG	PA	STATEWIDE	SD
LOWER EAST	TN	MIDDLE	TN	AUSTIN	TX	DALLAS	TX	FORT WORTH	TX
HOUSTON	TX	MIDLAND	TX	SAN ANTONIO	TX	CENTRAL	VA	NORFOLK	VA
RICHMOND	VA								

HOUSEWORKER, GENERAL
OPENINGS AVAILABLE- 1,950
AVERAGE PAY-$ 2.57 PER HOUR

PHOENIX	AZ	LA METRO	CA	ORANGE COUNTY	CA	STATEWIDE	CT	WASH DC METRO	DC
MIAMI	FL	TAMPA	FL	BOSTON METRO	MA	NORTHERN	MS	ALBANY	NY
WHITE PLAINS	NY	PHILADELPHIA	PA	SAN ANTONIO	TX				

JANITOR
OPENINGS AVAILABLE- 2,220
AVERAGE PAY-$ 2.02 PER HOUR

HUNTSVILLE	AL	NON-METRO	AR	STATEWIDE	CT	ORLANDO	FL	TAMPA	FL
BOSTON METRO	MA	SPRINGFIELD	MA	TAUNTON	MA	WORCESTER	MA	NORTHWEST	MN
KANSAS CITY	MO	CENTRAL	MS	STATEWIDE	ND	MIDDLE	TN	WESTERN	TN
BEAUMONT	TX	MADISON	WI						

POLICE OFFICER
OPENINGS AVAILABLE- 883
AVERAGE PAY-$ 3.94 PER HOUR

ORLANDO	FL	CENTRAL	GA	CENTRAL	MD	CHARLOTTE	NC	RALEIGH	NC
CANTON	OH								

PRESSER, MACHINE
OPENINGS AVAILABLE- 1,369
AVERAGE PAY-$ 2.90 PER HOUR

CA METRO	CA	WASH DC METRO	DC	MIAMI	FL	ATLANTA	GA	JERSEY CITY	NJ
LONG ISLAND	NY	DALLAS	TX						

TEACHER, NURSERY SCHOOL
OPENINGS AVAILABLE- 1,165
AVERAGE PAY-$ 2.92 PER HOUR

STATEWIDE	CT	NORTHWEST	IL	SPRINGFIELD	MA	TAUNTON	MA	TRENTON	NJ
AUSTIN	TX	HOUSTON	TX	MADISON	WI				

(More)

4/ Occupations in Demand at Job Service Offices /July, 1977

Farming, Fishing, Forestry-Related Occupations

FARM HAND FRUIT OPENINGS AVAILABLE 294 AVERAGE PAY $2.40 PER HOUR	FT LAUDERDALE	FL	•	ORLANDO	FL	•	FAYETTEVILLE	NC	•	HAMMONTON	NJ	•	ROCHESTER	NY			
FARM HAND VEGETABLE OPENINGS AVAILABLE- 827 AVERAGE PAY-$ 2.91 PER HOUR	STATEWIDE	DE	•	FT LAUDERDALE	FL	•	NORTHWEST	IL	•	EASTERN SHORE	MD	•	CHARLOTTE	NC			
	FAYETTEVILLE	NC	•	MID HUDSON	NY	•	NORTHEAST	WI	•								
GROUNDS KEEPER OPENINGS AVAILABLE- 4,422 AVERAGE PAY-$ 2.97 PER HOUR	BIRMINGHAM	AL	•	MONTGOMERY	AL	•	PHOENIX	AZ	•	TUCSON	AZ	•	SAN JOSE	CA			
	STATEWIDE	CT	•	STATEWIDE	DC	•	FT LAUDERDALE	FL	•	MIAMI	FL	•	ORLANDO	FL			
	TAMPA	FL	•	ATLANTA	GA	•	CENTRAL	GA	•	CHICAGO METRO	IL	•	NEW ORLEANS	LA			
	NON-METRO	LA	•	SPRINGFIELD	MA	•	TAUNTON	MA	•	WORCESTER	MA	•	BALTIMORE	MD			
	DETROIT	MI	•	SOUTHWEST	MN	•	CENTRAL	MS	•	ASHEVILLE	NC	•	CHARLOTTE	NC			
	FAYETTEVILLE	NC	•	GREENSBORO	NC	•	RALEIGH	NC	•	HAMMONTON	NJ	•	COLUMBUS	OH			
	EAST CENTRAL	OH	•	ALLENTOWN	PA	•	HARRISBURG	PA	•	PITTSBURGH	PA	•	PROVIDENCE	RI			
	EASTERN	TN	•	LOWER EAST	TN	•	MIDDLE	TN	•	DALLAS	TX	•	FORT WORTH	TX			
	HOUSTON	TX	•	SAN ANTONIO	TX	•	CENTRAL	VA	•	NORFOLK	VA	•	WESTERN	VA			
	MADISON	WI	•														
LABORER LANDSCAPE OPENINGS AVAILABLE- 3,229 AVERAGE PAY-$ 3.30 PER HOUR	BIRMINGHAM	AL	•	PHOENIX	AZ	•	STATEWIDE	CT	•	FT LAUDERDALE	FL	•	MIAMI	FL			
	ORLANDO	FL	•	TALLAHASSEE	FL	•	CENTRAL	GA	•	CHICAGO METRO	IL	•	SPRINGFIELD	MA			
	TAUNTON	MA	•	WORCESTER	MA	•	BALTIMORE	MD	•	DETROIT	MI	•	MINEAP-ST PAUL	MN			
	SOUTHWEST	MN	•	NORTHERN	MS	•	GREENVILLE	NC	•	RALEIGH	NC	•	PATERSON	NJ			
	TRENTON	NJ	•	NEW YORK CITY	NY	•	SYRACUSE	NY	•	WHITE PLAINS	NY	•	AKRON	OH			
	CANTON	OH	•	CINCINNATI	OH	•	WILLAMETTE	OR	•	ALLENTOWN	PA	•	HARRISBURG	PA			
	PHILADELPHIA	PA	•	PITTSBURGH	PA	•	DALLAS	TX	•	HOUSTON	TX	•	MADISON	WI			
	NORTHEAST	WI	•														
NURSERY WORKER OPENINGS AVAILABLE 825 AVERAGE PAY $2.88 PER HOUR	MIAMI	FL	•	TAMPA	FL	•	ST. LOUIS	MO	•	HAMMONTON	NJ	•	NORTHEAST	WI			

Where to Get More No-Fee Information on Available Jobs

- Public Job Service Offices
- Civil Service announcements (Federal, State or Local)
- Classified ads
  - Local and out-of-town newspapers
  - Professional journals
  - Trade magazines
- Labor unions
- Libraries
- Professional associations
- School or college placement services

Processing Occupations

CANNERY WORKER OPENINGS AVAILABLE- 1,857 AVERAGE PAY-$ 3.32 PER HOUR	STATEWIDE	DE	•	JACKSONVILLE	FL	•	TAMPA	FL	•	SOUTH	GA	•	SIOUX CITY	IA			
	NORTHWEST	IL	•	NON-METRO	LA	•	EASTERN SHORE	MD	•	STATEWIDE	ME	•	DULUTH-GA	MN			
	SOUTHWEST	MN	•	NORTHERN	MS	•	SOUTHERN	MS	•	FAYETTEVILLE	NC	•	BUFFALO	NY			
	COLUMBUS	OH	•	SOUTH EAST	OH	•	HARRISBURG	PA	•	EASTERN	TN	•	MADISON	WI			
	NORTHEAST	WI	•														
FOUNDRY WORKER OPENINGS AVAILABLE- 1,130 AVERAGE PAY-$ 4.27 PER HOUR	ANNISTON	AL	•	LITTLE ROCK	AR	•	DES MOINES	IA	•	FORT DODGE	IA	•	SOUTHEAST	KS			
	DETROIT	MI	•	AKRON	OH	•	CANTON	OH	•	CINCINNATI	OH	•	TOLEDO	OH			
LABORER,IRON & STEEL OPENINGS AVAILABLE- 1,610 AVERAGE PAY-$ 5.15 PER HOUR	CENTRAL	MD	•	ST. LOUIS	MO	•	BUFFALO	NY	•	CANTON	OH	•	EAST CENTRAL	OH			
	NORTH CENTRAL	OH	•	YOUNGSTOWN	OH	•	PITTSBURGH	PA	•	CHARLESTON	WV	•					
MOLDING MACHINE TENDER OPENINGS AVAILABLE- 374 AVERAGE PAY-$ 2.89 PER HOUR	HUNTSVILLE	AL	•	CHICAGO METRO	IL	•	CHARLOTTE	NC	•	CINCINNATI	OH	•	SOUTH EAST	OH			
	TOLEDO	OH	•	PROVIDENCE	RI	•											
POULTRY PROCESSOR OPENINGS AVAILABLE- 1,727 AVERAGE PAY-$ 2.62 PER HOUR	ANNISTON	AL	•	HUNTSVILLE	AL	•	MONTGOMERY	AL	•	NON-METRO	AR	•	STATEWIDE	DE			
	NORTH	GA	•	SOUTH	GA	•	STATEWIDE	ME	•	SOUTHEAST	MN	•	SOUTHWESTERN	MO			
	CENTRAL	MS	•	FAYETTEVILLE	NC	•	CENTRAL	VA	•								
SELECTOR GLASS MFG OPENINGS AVAILABLE 480 AVERAGE PAY $4.81 PER HOUR	NORTHWEST	IL	•	SYRACUSE	NY	•	COLUMBUS	OH	•	TOLEDO	OH	•	CHARLESTON	WV			

Machine Trades Occupations

AIR CONDITIONING MECH OPENINGS AVAILABLE- 1,160 AVERAGE PAY-$ 4.55 PER HOUR	PHOENIX	AZ	•	WASH DC METRO	DC	•	MIAMI	FL	•	ORLANDO	FL	•	TAMPA	FL			
	NEW ORLEANS	LA	•	HOUSTON	TX	•	NORFOLK	VA	•								
KNITTING MACH OPERATOR OPENINGS AVAILABLE- 644 AVERAGE PAY-$ 2.87 PER HOUR	BIRMINGHAM	AL	•	CHARLOTTE	NC	•	FAYETTEVILLE	NC	•	GREENSBORO	NC	•	HICKORY	NC			
	NEW YORK CITY	NY	•	UTICA/ROME	NY	•	ALLENTOWN	PA	•								
MACHINE OPERATOR OPENINGS AVAILABLE- 2,967 AVERAGE PAY-$ 3.99 PER HOUR	ANNISTON	AL	•	HUNTSVILLE	AL	•	MONTGOMERY	AL	•	NON-METRO	AR	•	SAN GABRIEL	CA			
	STATEWIDE	CT	•	CEDAR RAPIDS	IA	•	FORT DODGE	IA	•	OTTUMWA	IA	•	NORTHWEST	IL			
	DETROIT	MI	•	MINEAP-ST PAUL	MN	•	SOUTHEAST	MN	•	CENTRAL	MO	•	KANSAS CITY	MO			
	LONG ISLAND	NY	•	AKRON	OH	•	CLEVELAND	OH	•	COLUMBUS	OH	•	DAYTON	OH			
	TOLEDO	OH	•	HARRISBURG	PA	•	MIDDLE	TN	•	WESTERN	TN	•	DALLAS	TX			
	HOUSTON	TX	•	CENTRAL	VA	•	MILWAUKEE	WI	•								
MACHINIST OPENINGS AVAILABLE- 3,652 AVERAGE PAY-$ 4.89 PER HOUR	PHOENIX	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA	•	SAN GABRIEL	CA			
	SAN JOSE	CA	•	STATEWIDE	CT	•	ORLANDO	FL	•	NORTH	GA	•	DES MOINES	IA			
	CHICAGO METRO	IL	•	NEW ORLEANS	LA	•	BOSTON METRO	MA	•	LAWRENCE	MA	•	WORCESTER	MA			
	BALTIMORE	MD	•	STATEWIDE	ME	•	DETROIT	MI	•	MINEAP-ST PAUL	MN	•	KANSAS CITY	MO			
	ST. LOUIS	MO	•	CHARLOTTE	NC	•	STATEWIDE	NH	•	NEWARK	NJ	•	PATERSON	NJ			
	TRENTON	NJ	•	ALBANY	NY	•	BUFFALO	NY	•	LONG ISLAND	NY	•	ROCHESTER	NY			
	CLEVELAND	OH	•	COLUMBUS	OH	•	DAYTON	OH	•	NORTH CENTRAL	OH	•	TOLEDO	OH			
	YOUNGSTOWN	OH	•	HARRISBURG	PA	•	PHILADELPHIA	PA	•	PITTSBURGH	PA	•	PROVIDENCE	RI			
	DALLAS	TX	•	FORT WORTH	TX	•	HOUSTON	TX	•	NORFOLK	VA	•	WESTERN	VA			
MAINTENANCE MECHANIC OPENINGS AVAILABLE- 2,873 AVERAGE PAY-$ 5.08 PER HOUR	BIRMINGHAM	AL	•	LA METRO	CA	•	SAN GABRIEL	CA	•	ORLANDO	FL	•	CHICAGO METRO	IL			
	NORTHWEST	IL	•	NEW ORLEANS	LA	•	BOSTON METRO	MA	•	DETROIT	MI	•	ST. LOUIS	MO			
	NEWARK	NJ	•	TRENTON	NJ	•	BUFFALO	NY	•	CLEVELAND	OH	•	COLUMBUS	OH			
	TOLEDO	OH	•	HARRISBURG	PA	•	PHILADELPHIA	PA	•	WESTERN	TN	•	DALLAS	TX			
	HOUSTON	TX	•														
PRESS MACHINE OPERATOR OPENINGS AVAILABLE 1,087 AVERAGE PAY $3.50 PER HOUR	NORTH	GA	•	CHICAGO METRO	IL	•	NON-METRO	LA	•	SOUTHWEST	MN	•	HICKORY	NC			

(MORE)

PUNCH PRESS OPERATOR	STATEWIDE	DE	•	SOUTH	GA	•	CHICAGO METRO	IL	•	CLEVELAND	OH	•	TOLEDO	OH
OPENINGS AVAILABLE- 650	PROVIDENCE	RI	•											
AVERAGE PAY-6 3.57 PER HOUR														
SAW OPERATOR,SAWMILL	BIRMINGHAM	AL	•	NON-METRO	AR	•	NON-METRO	LA	•	CENTRAL	MO	•	MIDDLE	TN
OPENINGS AVAILABLE 525														
AVERAGE PAY $2.98 PER HOUR														
STITCHER OPERATOR	NON-METRO	AR	•	LAWRENCE	MA	•	STATEWIDE	ME	•	CENTRAL	MO	•	ASHEVILLE	NC
OPENINGS AVAILABLE- 918	HICKORY	NC	•	STATEWIDE	NH	•	BINGHAMPTON	NY	•	SOUTH EAST	OH	•	WESTERN	TN
AVERAGE PAY-6 2.99 PER HOUR														
TOOL & DIE MAKER	LA METRO	CA	•	STATEWIDE	CT	•	CHICAGO METRO	IL	•	WORCESTER	MA	•	DETROIT	MI
OPENINGS AVAILABLE- 1,452	MINEAP-STPAUL	MN	•	ST. LOUIS	MO	•	STATEWIDE	NH	•	NEWARK	NJ	•	ROCHESTER	NY
AVERAGE PAY-6 5.70 PER HOUR	AKRON	OH	•	CLEVELAND	OH	•	DAYTON	OH	•	YOUNGSTOWN	OH	•	PROVIDENCE	RI
	MIDDLE	TN	•	DALLAS	TX	•	NORTHEAST	WI	•					
TURRET LATHE OPERATOR	ORANGE COUNTY	CA	•	SAN GABRIEL	CA	•	STATEWIDE	CT	•	CHICAGO METRO	IL	•	CINCINNATI	OH
OPENINGS AVAILABLE- 690	CLEVELAND	OH	•											
AVERAGE PAY-6 4.80 PER HOUR														
WOODWORK MACH OPERATOR	SAN FERNANDO	CA	•	KANSAS CITY	MO	•	CENTRAL	MS	•	GREENSBORO	NC	•	HICKORY	NC
OPENINGS AVAILABLE- 1,369	EAST CENTRAL	OH	•	WESTERN	VA	•								
AVERAGE PAY-6 2.72 PER HOUR														
YARN WINDER	NORTH	GA	•	NON-METRO	LA	•	CHARLOTTE	NC	•	FAYETTEVILLE	NC	•	GREENSBORO	NC
OPENINGS AVAILABLE- 716	GREENVILLE	NC	•	HICKORY	NC	•	PROVIDENCE	RI	•					
AVERAGE PAY-6 2.84 PER HOUR														

Bench Work Occupations

ASSEMBLER ELEC EQUIP	ANNISTON	AL	•	NON-METRO	AR	•	CENTRAL	GA	•	NEW ORLEANS	LA	•	SOUTHERN	MS
OPENINGS AVAILABLE- 1,857	GREENVILLE	NC	•	BUFFALO	NY	•	ROCHESTER	NY	•	CANTON	OH	•	NORTH CENTRAL	OH
AVERAGE PAY-6 3.17 PER HOUR	TOLEDO	OH	•	PHILADELPHIA	PA	•	STATEWIDE	SD	•	LOWER EAST	TN	•	MIDDLE	TN
ASSEMBLER PRODUCTION	MOBILE	AL	•	LITTLE ROCK	AR	•	NON-METRO	AR	•	NON-METRO	AZ	•	LA METRO	CA
OPENINGS AVAILABLE- 4,327	ORANGE COUNTY	CA	•	SAN GABRIEL	CA	•	CEDAR RAPIDS	IA	•	DES MOINES	IA	•	OTTUMWA	IA
AVERAGE PAY-6 3.80 PER HOUR	SIOUX CITY	IA	•	SALINA	KS	•	SOUTHEAST	KS	•	DETROIT	MI	•	NORTHWEST	MN
	SOUTHEAST	MN	•	KANSAS CITY	MO	•	SOUTHWESTERN	MO	•	ST. LOUIS	MO	•	CENTRAL	MS
	CHARLOTTE	NC	•	STATEWIDE	NH	•	BUFFALO	NY	•	CANTON	OH	•	COLUMBUS	OH
	DAYTON	OH	•	EASTERN	TN	•	MIDDLE	TN	•	WESTERN	TN	•	AUSTIN	TX
ASSEMBLER SMALL PRODUCTS	WORCESTER	MA	•	PATERSON	NJ	•	UTICA/ROME	NY	•	CINCINNATI	OH	•	COLUMBUS	OH
OPENINGS AVAILABLE- 877	PROVIDENCE	RI	•	STATEWIDE	VT	•								
AVERAGE PAY-6 2.77 PER HOUR														
ASSEMBLER, SMALL PARTS	NON-METRO	AR	•	ORANGE COUNTY	CA	•	STATEWIDE	CT	•	CEDAR RAPIDS	IA	•	SIOUX CITY	IA
OPENINGS AVAILABLE- 1,715	CHICAGO METRO	IL	•	NORTHWEST	IL	•	FAYETTEVILLE	NC	•	GREENVILLE	NC	•	NEWARK	NJ
AVERAGE PAY-6 2.98 PER HOUR	BINGHAMPTON	NY	•	BUFFALO	NY	•	LONG ISLAND	NY	•	DALLAS	TX	•	WESTERN	VA
ASSEMBLER, ELEC ACCESS	HUNTSVILLE	AL	•	NON-METRO	AR	•	LEXINGTON	KY	•	SOUTHWEST	MN	•	ASHEVILLE	NC
OPENINGS AVAILABLE- 1,222	CHARLOTTE	NC	•	COLUMBUS	OH	•	EAST CENTRAL	OH	•	PROVIDENCE	RI	•		
AVERAGE PAY-6 2.77 PER HOUR														
BUFFER/GRINDER/CHIPPER	SOUTH	GA	•	DES MOINES	IA	•	DETROIT	MI	•	CANTON	OH	•	COLUMBUS	OH
OPENINGS AVAILABLE- 1,171	PORTLAND MET	OR	•											
AVERAGE PAY-6 3.48 PER HOUR														
ELECTRONICS ASSEMBLER	HUNTSVILLE	AL	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA	•	SAN GABRIEL	CA	•	STATEWIDE	CT
OPENINGS AVAILABLE- 2,078	WASH DC METRO	DC	•	BOSTON METRO	MA	•	LAWRENCE	MA	•	BALTIMORE	MD	•	STATEWIDE	ME
AVERAGE PAY-6 2.49 PER HOUR	ASHEVILLE	NC	•	STATEWIDE	NH	•	TRENTON	NJ	•	LONG ISLAND	NY	•	ROCHESTER	NY
	WHITE PLAINS	NY	•	PORTLAND MET	OR	•	STATEWIDE	SD	•	CORPUSCHRISTI	TX	•	DALLAS	TX
	MIDLAND	TX	•											
LABORER BOOT & SHOE	LAWRENCE	MA	•	STATEWIDE	ME	•	CENTRAL	MO	•	SOUTHWESTERN	MO	•	ST. LOUIS	MO
OPENINGS AVAILABLE- 635	STATEWIDE	NH	•	BINGHAMTON	NY	•								
AVERAGE PAY-6 2.38 PER HOUR														
SEMICONDUCTOR ASSEMBLER	HUNTSVILLE	AL	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA	•	ORLANDO	FL	•	NORTHERN	MS
OPENINGS AVAILABLE- 1,412	BINGHAMTON	NY	•	MID HUDSON	NY	•	NORTH CENTRAL	OH	•	DALLAS	TX	•	FORT WORTH	TX
AVERAGE PAY-6 2.83 PER HOUR	WESTERN	VA	•	MADISON	WI	•								
SEW MACH OP-GARMENT	ANNISTON	AL	•	BIRMINGHAM	AL	•	HUNTSVILLE	AL	•	MONTGOMERY	AL	•	NON-METRO	AR
OPENINGS AVAILABLE-11,864	NON-METRO	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA	•	SAN GABRIEL	CA
AVERAGE PAY-6 2.64 PER HOUR	STATEWIDE	CT	•	MIAMI	FL	•	CENTRAL	GA	•	NORTH	GA	•	SOUTH	GA
	CHICAGO METRO	IL	•	SOUTHEAST	KS	•	NON-METRO	LA	•	BOSTON METRO	MA	•	TAUNTON	MA
	WORCESTER	MA	•	DULUTH-SUP	MN	•	NORTHWEST	MN	•	CENTRAL	MO	•	SOUTHWESTERN	MO
	ST. LOUIS	MO	•	CENTRAL	MS	•	NORTHERN	MS	•	SOUTHERN	MS	•	ASHEVILLE	NC
	CHARLOTTE	NC	•	FAYETTEVILLE	NC	•	GREENSBORO	NC	•	GREENVILLE	NC	•	HICKORY	NC
	RALEIGH	NC	•	STATEWIDE	NH	•	HAMMONTON	NJ	•	JERSEY CITY	NJ	•	NEWARK	NJ
	PATERSON	NJ	•	TRENTON	NJ	•	LONG ISLAND	NY	•	MID HUDSON	NY	•	NEW YORK CITY	NY
	ALLENTOWN	PA	•	HARRISBURG	PA	•	PHILADELPHIA	PA	•	PROVIDENCE	RI	•	EASTERN	TN
	LOWER EAST	TN	•	MIDDLE	TN	•	WESTERN	TN	•	AUSTIN	TX	•	DALLAS	TX
	FORT WORTH	TX	•	MIDLAND	TX	•	SAN ANTONIO	TX	•	CENTRAL	VA	•	ROANOKE	VA
	WESTERN	VA	•	CHARLESTON	WV	•								
SEW MACH OP-NONGARMENT	BIRMINGHAM	AL	•	NON-METRO	AR	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA
OPENINGS AVAILABLE- 3,947	SAN GABRIEL	CA	•	STATEWIDE	CT	•	MIAMI	FL	•	CENTRAL	GA	•	NORTH	GA
AVERAGE PAY-6 2.58 PER HOUR	CHICAGO METRO	IL	•	NON-METRO	LA	•	BOSTON METRO	MA	•	LAWRENCE	MA	•	SPRINGFIELD	MA
	TAUNTON	MA	•	BALTIMORE	MD	•	STATEWIDE	MN	•	MINEAP-STPAUL	MN	•	CENTRAL	MO
	KANSAS CITY	MO	•	SOUTHERN	MS	•	ASHEVILLE	NC	•	CHARLOTTE	NC	•	FAYETTEVILLE	NC
	GREENSBORO	NC	•	GREENVILLE	NC	•	HICKORY	NC	•	RALEIGH	NC	•	JERSEY CITY	NJ
	NEWARK	NJ	•	PATERSON	NJ	•	TRENTON	NJ	•	ALBANY	NY	•	LONG ISLAND	NY
	NEW YORK CITY	NY	•	UTICA/ROME	NY	•	TOLEDO	OH	•	PORTLAND MET	OR	•	HARRISBURG	PA
	PITTSBURGH	PA	•	PROVIDENCE	RI	•	EASTERN	TN	•	LOWER EAST	TN	•	WESTERN	TN
	DALLAS	TX	•	CENTRAL	VA	•	ROANOKE	VA	•	WESTERN	VA	•	MADISON	WI
	NORTHEAST	WI	•											
SEW MACH OP,SPECIAL	NORTH	GA	•	TAUNTON	MA	•	KANSAS CITY	MO	•	LONG ISLAND	NY	•	LOWER EAST	TN
OPENINGS AVAILABLE 864														
AVERAGE PAY $2.63 PER HOUR														
TIRE BUILDER	BIRMINGHAM	AL	•	MONTGOMERY	AL	•	SOUTH	GA	•	NORTHWEST	IL	•	TOPEKA	KS
OPENINGS AVAILABLE- 679	AKRON	OH	•	DAYTON	OH	•	WESTERN	TN	•	WESTERN	VA	•		
AVERAGE PAY-6 4.44 PER HOUR														
UPHOLSTERER	NORTHERN	MS	•	GREENSBORO	NC	•	HICKORY	NC	•	EASTERN	TN	•	WESTERN	TN
OPENINGS AVAILABLE 748														
AVERAGE PAY $3.03 PER HOUR														
WOODWORKING SHOP HAND	NON-METRO	AR	•	STATEWIDE	ME	•	HICKORY	NC	•	STATEWIDE	NH	•	WILLAMETTE	OR
OPENINGS AVAILABLE- 684	WESTERN	VA	•											
AVERAGE PAY-6 2.86 PER HOUR														

(More)

6/ Occupations in Demand at Job Service Offices /July, 1977

Structural Work Occupations

ARC WELDER
OPENINGS AVAILABLE- 4,164
AVERAGE PAY-$ 4.66 PER HOUR

HUNTSVILLE	AL	MONTGOMERY	AL	NON-METRO	AR	LA METRO	CA	SAN GABRIEL	CA
STATEWIDE	CT	TAMPA	FL	NORTH	GA	SOUTH	GA	CEDAR RAPIDS	IA
DES MOINES	IA	FORT DODGE	IA	SIOUX CITY	IA	CHICAGO METRO	IL	SALEM	MS
WICHITA	KS	NEW ORLEANS	LA	NON-METRO	LA	BOSTON METRO	MA	LAWRENCE	MA
BALTIMORE	MD	DETROIT	MI	MINEAP-ST PAUL	MN	ST. LOUIS	MO	SOUTHERN	MS
CHARLOTTE	NC	GREENSBORO	NC	HAMMONTON	NJ	CLEVELAND	OH	NORTH CENTRAL	OH
TOLEDO	OH	HARRISBURG	PA	PHILADELPHIA	PA	EASTERN	TN	MIDDLE	TN
AUSTIN	TX	DALLAS	TX	FORT WORTH	TX	HOUSTON	TX	NORFOLK	VA
WESTERN	VA	MADISON	WI	MILWAUKEE	WI	NORTHEAST	WI	CHARLESTON	WV

ASSEMBLER AUTOMOBILE
OPENINGS AVAILABLE- 1,906
AVERAGE PAY-$ 6.01 PER HOUR

CHICAGO METRO	IL	DETROIT	MI	ST. LOUIS	MO	NEWARK	NJ	TRENTON	NJ
BUFFALO	NY	NORTH CENTRAL	OH	TOLEDO	OH				

AUTO-BODY REPAIRER
OPENINGS AVAILABLE- 1,717
AVERAGE PAY-$ 4.17 PER HOUR

BIRMINGHAM	AL	STATEWIDE	CT	WASH DC METRO	DC	JACKSONVILLE	FL	CHICAGO METRO	IL
NON-METRO	LA	BOSTON METRO	MA	DETROIT	MI	BUFFALO	NY	NEW YORK CITY	NY
HOUSTON	TX								

BRICKLAYER
OPENINGS AVAILABLE- 1,361
AVERAGE PAY-$ 6.06 PER HOUR

WASH DC METRO	DC	ORLANDO	FL	TAMPA	FL	BOSTON METRO	MA	BALTIMORE	MD
GREENSBORO	NC	RALEIGH	NC	HAMMONTON	NJ	COLUMBUS	OH	MIDDLE	TN
DALLAS	TX	FORT WORTH	TX	HOUSTON	TX	MIDLAND	TX	CENTRAL	VA
NORFOLK	VA	RICHMOND	VA						

BULLDOZER OPERATOR
OPENINGS AVAILABLE- 1,099
AVERAGE PAY-$ 4.56 PER HOUR

ASHEVILLE	NC	RALEIGH	NC	EAST CENTRAL	OH	EASTERN	TN	HOUSTON	TX
CENTRAL	VA	WESTERN	VA						

CARPENTER HELPER
OPENINGS AVAILABLE- 2,351
AVERAGE PAY-$ 3.12 PER HOUR

BIRMINGHAM	AL	HUNTSVILLE	AL	MONTGOMERY	AL	LITTLE ROCK	AR	STATEWIDE	CT
JACKSONVILLE	FL	TALLAHASSEE	FL	TAMPA	FL	ATLANTA	GA	CENTRAL	GA
SOUTH	GA	NEW ORLEANS	LA	BALTIMORE	MD	EASTERN SHORE	MD	STATEWIDE	ME
NORTHWEST	MN	SOUTHWEST	MN	CENTRAL	MO	CENTRAL	MT	NORTHERN	NJ
ASHEVILLE	NC	FAYETTEVILLE	NC	GREENVILLE	NC	RALEIGH	NC	STATEWIDE	NH
HAMMONTON	NJ	PROVIDENCE	RI	EASTERN	TN	MIDDLE	TN	AUSTIN	TX
DALLAS	TX	HOUSTON	TX	MIDLAND	TX	SAN ANTONIO	TX	CENTRAL	VA
NORFOLK	VA	ROANOKE	VA	WESTERN	VA	NORTHEAST	WI		

CONSTRUCTION LABORER
OPENINGS AVAILABLE- 6,364
AVERAGE PAY-$ 3.51 PER HOUR

ANNISTON	AL	BIRMINGHAM	AL	MONTGOMERY	AL	NON-METRO	AR	NON-METRO	AZ
PHOENIX	AZ	TUCSON	AZ	STATEWIDE	CT	ORLANDO	FL	TALLAHASSEE	FL
TAMPA	FL	CENTRAL	GA	NORTH	GA	FORT DODGE	IA	OTTUMWA	IA
QUAD CITIES	IA	NORTHWEST	IL	SALINA	KS	TOPEKA	KS	WICHITA	KS
NEW ORLEANS	LA	NON-METRO	LA	BOSTON METRO	MA	LAWRENCE	MA	WORCESTER	MA
BALTIMORE	MD	STATEWIDE	ME	NORTHWEST	MN	SOUTHWEST	MN	CENTRAL	MO
CENTRAL	MT	ASHEVILLE	NC	CHARLOTTE	NC	FAYETTEVILLE	NC	GREENSBORO	NC
HICKORY	NC	RALEIGH	NC	STATEWIDE	ND	STATEWIDE	NH	PATERSON	NJ
NON-METRO	NV	ALBANY	NY	MID HUDSON	NY	UTICA/ROME	NY	SOUTH EAST	OH
TOLEDO	OH	ALLENTOWN	PA	HARRISBURG	PA	PHILADELPHIA	PA	PITTSBURGH	PA
EASTERN	TN	MIDDLE	TN	AUSTIN	TX	BEAUMONT	TX	DALLAS	TX
HOUSTON	TX	MIDLAND	TX	SAN ANTONIO	TX	CENTRAL	VA	NORFOLK	VA
RICHMOND	VA	ROANOKE	VA	WESTERN	VA	STATEWIDE	WY	CHARLESTON	WV

CONSTRUCTION WORKER
OPENINGS AVAILABLE- 4,676
AVERAGE PAY-$ 3.39 PER HOUR

ANNISTON	AL	BIRMINGHAM	AL	HUNTSVILLE	AL	MONTGOMERY	AL	NON-METRO	AR
NON-METRO	AZ	STATEWIDE	CT	WASH DC METRO	DC	FT LAUDERDALE	FL	MIAMI	FL
ORLANDO	FL	TAMPA	FL	CENTRAL	GA	NORTH	GA	SOUTH	GA
DES MOINES	IA	FORT DODGE	IA	OTTUMWA	IA	SALINA	KS	SOUTHEAST	KS
WICHITA	KS	NEW ORLEANS	LA	NON-METRO	LA	LAWRENCE	MA	SPRINGFIELD	MA
WORCESTER	MA	BALTIMORE	MD	STATEWIDE	ME	DULUTH-GP	MN	CENTRAL	MO
SOUTHERN	MS	ASHEVILLE	NC	GREENSBORO	NC	GREENVILLE	NC	HICKORY	NC
RALEIGH	NC	STATEWIDE	NH	BINGHAMTON	NY	UTICA/ROME	NY	ALLENTOWN	PA
PROVIDENCE	RI	STATEWIDE	SD	EASTERN	TN	LOWER EAST	TN	MIDDLE	TN
AUSTIN	TX	DALLAS	TX	FORT WORTH	TX	HOUSTON	TX	MIDLAND	TX
SAN ANTONIO	TX	CENTRAL	VA	NORFOLK	VA	RICHMOND	VA	ROANOKE	VA
WESTERN	VA	STATEWIDE	VT	NORTHEAST	WI				

ELECTRICIAN
OPENINGS AVAILABLE- 2,273
AVERAGE PAY-$ 5.23 PER HOUR

PHOENIX	AZ	STATEWIDE	CT	ORLANDO	FL	TAMPA	FL	ATLANTA	GA
NEW ORLEANS	LA	DETROIT	MI	CENTRAL	MO	ST. LOUIS	MO	CHARLOTTE	NC
HAMMONTON	NJ	TRENTON	NJ	LAS VEGAS	NV	BUFFALO	NY	COLUMBUS	OH
WILLAMETTE	OR	PHILADELPHIA	PA	DALLAS	TX	FORT WORTH	TX	HOUSTON	TX
CENTRAL	VA	RICHMOND	VA	WESTERN	VA	STATEWIDE	VT	CHARLESTON	WV

ELECTRONICS MECHANIC
OPENINGS AVAILABLE 038
AVERAGE PAY $4.75 PER HOUR

SAN JOSE	CA	WASH DC METRO	DC	CHICAGO METRO	IL	HOUSTON	TX	NORFOLK	VA

HEAVY EQUIP OPERATOR
OPENINGS AVAILABLE- 1,296
AVERAGE PAY-$ 4.54 PER HOUR

HUNTSVILLE	AL	WASH DC METRO	DC	CENTRAL	GA	LAWRENCE	MA	HARRISBURG	PA
PITTSBURGH	PA	CENTRAL	VA	WESTERN	VA	CHARLESTON	WV		

HIGHWAY MAINT WORKER
OPENINGS AVAILABLE- 1,564
AVERAGE PAY-$ 3.34 PER HOUR

HUNTSVILLE	AL	MONTGOMERY	AL	STATEWIDE	CT	ORLANDO	FL	TAUNTON	MA
WORCESTER	MA	BALTIMORE	MD	STATEWIDE	ME	DETROIT	MI	NORTHWEST	MN
NORTHERN	NJ	NORTH CENTRAL	OH	TOLEDO	OH	PITTSBURGH	PA	PROVIDENCE	RI
EASTERN	TN	LOWER EAST	TN	MIDDLE	TN	STATEWIDE	VT		

INSULATION INSTALLER
OPENINGS AVAILABLE- 897
AVERAGE PAY-$ 3.52 PER HOUR

SOUTHERN	MS	GREENSBORO	NC	CLEVELAND	OH	PROVIDENCE	RI	WESTERN	TN
DALLAS	TX								

LABORER, ROAD
OPENINGS AVAILABLE- 2,964
AVERAGE PAY-$ 3.06 PER HOUR

BIRMINGHAM	AL	MOBILE	AL	MONTGOMERY	AL	NON-METRO	AR	NON-METRO	AZ
CENTRAL CITY	GA	LEXINGTON	KY	NON-METRO	LA	SPRINGFIELD	MA	TAUNTON	MA
WORCESTER	MA	BALTIMORE	MD	EASTERN SHORE	MD	CENTRAL	MO	SOUTHWESTERN	MO
ST. LOUIS	MO	CENTRAL	MS	NORTHERN	MS	SOUTHERN	MS	GREENVILLE	NC
HAMMONTON	NJ	TRENTON	NJ	BINGHAMTON	NY	SYRACUSE	NY	UTICA/ROME	NY
AKRON	OH	CLEVELAND	OH	HARRISBURG	PA	PITTSBURGH	PA	MIDDLE	TN

LABORER, MUNICIPAL SERVICE
OPENINGS AVAILABLE- 1,944
AVERAGE PAY-$ 3.00 PER HOUR

BIRMINGHAM	AL	CENTRAL	GA	NORTH	GA	STATEWIDE	NH	CINCINNATI	OH
CLEVELAND	OH	NORTH CENTRAL	OH	PHILADELPHIA	PA	SAN ANTONIO	TX	SOUTHEAST	WI

MAINT REPAIRER, BLDGING
OPENINGS AVAILABLE- 5,261
AVERAGE PAY-$ 3.34 PER HOUR

ANNISTON	AL	NON-METRO	AZ	PHOENIX	AZ	LA METRO	CA	STATEWIDE	CT
WASH DC METRO	DC	FT LAUDERDALE	FL	JACKSONVILLE	FL	MIAMI	FL	ORLANDO	FL
TALLAHASSEE	FL	TAMPA	FL	ATLANTA	GA	CENTRAL	GA	NORTH	GA
CEDAR RAPIDS	IA	DES MOINES	IA	SIOUX CITY	IA	CHICAGO METRO	IL	NEW ORLEANS	LA
NON-METRO	LA	BOSTON METRO	MA	LAWRENCE	MA	TAUNTON	MA	WORCESTER	MA
BALTIMORE	MD	STATEWIDE	ME	DETROIT	MI	SOUTHWEST	MN	CENTRAL	MO
KANSAS CITY	MO	SOUTHWESTERN	MO	ST. LOUIS	MO	SOUTHERN	MS	NORTHERN	MS
CHARLOTTE	NC	GREENSBORO	NC	GREENVILLE	NC	STATEWIDE	NH	HAMMONTON	NJ
PATERSON	NJ	TRENTON	NJ	LAS VEGAS	NV	NON-METRO	NV	ALBANY	NY
CANTON	OH	CINCINNATI	OH	CLEVELAND	OH	COLUMBUS	OH	EAST CENTRAL	OH
TOLEDO	OH	YOUNGSTOWN	OH	ALLENTOWN	PA	HARRISBURG	PA	PHILADELPHIA	PA
PITTSBURGH	PA	PROVIDENCE	RI	STATEWIDE	SD	MIDDLE	TN	AUSTIN	TX
DALLAS	TX	HOUSTON	TX	SAN ANTONIO	TX	CENTRAL	VA	STATEWIDE	VT
MADISON	WI								

MOBILE HOME INSTALLER
OPENINGS AVAILABLE- 926
AVERAGE PAY-$ 3.19 PER HOUR

LITTLE ROCK	AR	ORANGE COUNTY	CA	SOUTH	GA	SOUTHWESTERN	MO	FAYETTEVILLE	NC
WESTERN	VA								

(More)

PAINTER
OPENINGS AVAILABLE- 2,383
AVERAGE PAY-$ 4.31 PER HOUR

BIRMINGHAM AL • STATEWIDE CT • WASH DC METRO DC • MIAMI FL • ORLANDO FL
TAMPA FL • ATLANTA GA • NEW ORLEANS LA • BOSTON METRO MA • LAWRENCE MA
BALTIMORE MD • STATEWIDE ME • SOUTHERN MS • FAYETTEVILLE NC • GREENSBORO NC
GREENVILLE NC • CLEVELAND OH • ALLENTOWN PA • HARRISBURG PA • PHILADELPHIA PA
PITTSBURGH PA • DALLAS TX • HOUSTON TX • MIDLAND TX • SAN ANTONIO TX
MILWAUKEE WI •

PIPEFITTER
OPENINGS AVAILABLE 341
AVERAGE PAY $4.07 PER HOUR

STATEWIDE CT • ORLANDO FL • SOUTHERN MS • CLEVELAND OH • PHILADELPHIA PA

PLUMBER
OPENINGS AVAILABLE- 2,387
AVERAGE PAY-$ 5.32 PER HOUR

PHOENIX AZ • STATEWIDE CT • WASH DC METRO DC • JACKSONVILLE FL • ORLANDO FL
TAMPA FL • BOSTON METRO MA • BALTIMORE MD • DETROIT MI • ST. LOUIS MO
SOUTHERN MS • CHARLOTTE NC • PATERSON NJ • TRENTON NJ • LAS VEGAS NV
CLEVELAND OH • PHILADELPHIA PA • MIDDLE TN • DALLAS TX • HOUSTON TX
NORFOLK VA •

PLUMBER HELPER
OPENINGS AVAILABLE 700
AVERAGE PAY $3.[illegible] PER HOUR

MONTGOMERY AL • BALTIMORE MD • DETROIT MI • CENTRAL MS • HARRISBURG PA

ROOFER
OPENINGS AVAILABLE- 1,121
AVERAGE PAY-$ 4.00 PER HOUR

STATEWIDE DE • TAMPA FL • ATLANTA GA • CHARLOTTE NC • MIDDLE TN
FORT WORTH TX • HOUSTON TX • NORFOLK VA •

SHEET-METAL WORKER
OPENINGS AVAILABLE- 1,707
AVERAGE PAY-$ 4.15 PER HOUR

ORANGE COUNTY CA • SAN FERNANDO CA • STATEWIDE CT • ORLANDO FL • ATLANTA GA
WICHITA KS • GREENSBORO NC • PATERSON NJ • LAS VEGAS NV • LONG ISLAND NY
CINCINNATI OH • MIDDLE TN • DALLAS TX • HOUSTON TX • NORFOLK VA

SHIPFITTER
OPENINGS AVAILABLE- 416
AVERAGE PAY-$ 4.55 PER HOUR

HUNTSVILLE AL • STATEWIDE CT • CLEVELAND OH • PHILADELPHIA PA • PROVIDENCE RI
NORFOLK VA •

WELDER,COMBINATION
OPENINGS AVAILABLE- 3,971
AVERAGE PAY-$ 4.51 PER HOUR

BALTIMORE MD • DETROIT MI • STATEWIDE MD • NORTH CENTRAL OH • PORTLAND MET OR
WILLAMETTE OR • PROVIDENCE RI • EASTERN TN •

Job Search Tips for Your Job Interview

1. Know the type of work you're after and the education, experience, skills, and talents you have that relate to that job.
2. Develop a work history, including your education and job-related personal information. Know your strengths and weaknesses.
3. Learn all you can about the employer's products or services. Know why you want to work for the organization and what you might contribute.
   a. Learn the usual salary for the job you're after, but let the employer make an offer before discussing pay.
   b. Be prepared to furnish references.
4. Prepare for questions the employer is likely to ask, such as "Would you tell me a little about yourself?", "Why do you want to work for us?" and "Why did you leave your last job?"
5. Be on time. Dress neatly. Be natural.
6. Expect to be a little nervous. But remember, if you weren't being considered for the job, the employer probably would not have asked for the interview.
7. Although you are there to sell your strong points, remember that honesty and sincerity--as well as enthusiasm--are the keys to a successful interview.
8. After the interview, review your answers and behavior. Note any changes you may want to make in future interviews. Write a thanks-for-the-interview letter. And follow-up to learn of the employer's decision.

Miscellaneous Occupations

FORK-LIFT OPERATOR
OPENINGS AVAILABLE 1,[illegible]
AVERAGE PAY $[illegible] PER HOUR

NON-METRO AR • WESTERN TN • DALLAS TX • HOUSTON TX • RICHMOND VA

LABORER,STREETS
OPENINGS AVAILABLE- 99
AVERAGE PAY $[illegible] PER HOUR

NON-METRO LA • ST. LOUIS MO • CLEVELAND OH • PHILADELPHIA PA • WESTERN TN

LABORER,STORES
OPENINGS AVAILABLE- 3,972
AVERAGE PAY-$ 2.99 PER HOUR

BIRMINGHAM AL • MOBILE AL • MONTGOMERY AL • LITTLE ROCK AR • NON-METRO AR
LA METRO CA • ORANGE COUNTY CA • SAN FERNANDO CA • SAN BERNIDINO CA • JACKSONVILLE FL
ATLANTA GA • CENTRAL GA • DES MOINES IA • CHICAGO METRO IL • NEW ORLEANS LA
NON-METRO LA • BOSTON METRO MA • LAWRENCE MA • TAUNTON MA • STATEWIDE MI
DULUTH-CR MN • MINNEAP-ST PAUL MN • KANSAS CITY MO • CENTRAL MS • NORTHERN MS
ASHEVILLE NC • CHARLOTTE NC • GREENSBORO NC • HICKORY NC • RALEIGH NC
JERSEY CITY NJ • NEWARK NJ • PATERSON NJ • TRENTON NJ • RENO NV
ALBANY NY • LONG ISLAND NY • NEW YORK CITY NY • ROCHESTER NY • SYRACUSE NY
UTICA/ROM. NY • WHITE PLAINS NY • CANTON OH • COLUMBUS OH • EAST CENTRAL OH
TOLEDO OH • PORTLAND MET OR • PHILADELPHIA PA • PITTSBURGH PA • MIDDLE TN
WESTERN TN • AUSTIN TX • DALLAS TX • FORT WORTH TX • HOUSTON TX
SAN ANTONIO TX • CENTRAL VA • NORFOLK VA • RICHMOND VA • WESTERN VA
MADISON WI •

PACKAGER HANDLER
OPENINGS AVAILABLE- 3,657
AVERAGE PAY-$ 2.72 PER HOUR

MOBILE AL • MONTGOMERY AL • NON-METRO AR • LA METRO CA • ORANGE COUNTY CA
SAN FERNANDO CA • STATEWIDE CT • NORTH GA • SIOUX CITY IA • CHICAGO METRO IL
LAWRENCE MA • TAUNTON MA • WORCESTER MA • MINNEAP-ST PAUL MN • ST. LOUIS MO
GREENSBORO NC • HICKORY NC • STATEWIDE OH • JERSEY CITY NJ • NEWARK NJ
PATERSON NJ • TRENTON NJ • LAS VEGAS NV • LONG ISLAND NY • MID HUDSON NY
UTICA/ROME NY • WHITE PLAINS NY • CINCINNATI OH • CLEVELAND OH • COLUMBUS OH
PHILADELPHIA PA • PROVIDENCE RI • WESTERN TN • DALLAS TX • HOUSTON TX
MIDLAND TX • CENTRAL VA •

PACKAGER MACHINE
OPENINGS AVAILABLE- 993
AVERAGE PAY-$ 3.37 PER HOUR

CHICAGO METRO IL • LOUISVILLE KY • LAWRENCE MA • HICKORY NC • UTICA/ROME NY
DAYTON OH •

(More)

8/ Occupations in Demand at Job Service Offices /July, 1977

SERVICE STATION ATTENDANT	NON-METRO	AR	•	NON-METRO	AZ	•	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA			
OPENINGS AVAILABLE- 3,322	ORLANDO	FL	•	TALLAHASSEE	FL	•	SOUTH	GA	•	QUAD CITIES	IA	•	TOPEKA	KS			
AVERAGE PAY-$ 2.34 PER HOUR	WICHITA	KS	•	NON-METRO	LA	•	DETROIT	MI	•	KANSAS CITY	MO	•	SOUTHWESTERN	MO			
	STATEWIDE	NB	•	LAS VEGAS	NV	•	NON-METRO	NY	•	BUFFALO	NY	•	NEW YORK CITY	NY			
	COLUMBUS	OH	•	TOLEDO	OH	•	CENTL EASTERN	OR	•	PORTLAND MET	PA	•	WILLAMETTE	OR			
	MIDDLE	TN	•	WESTERN	TN	•	DALLAS	TX	•	HOUSTON	TX	•	MIDLAND	TX			
	CENTRAL	VA	•	ROANOKE	VA	•											
TRAILER-TRUCK DRIVER	BIRMINGHAM	AL	•	MOBILE	AL	•	WASH DC METRO	DC	•	JACKSONVILLE	FL	•	ATLANTA	GA			
OPENINGS AVAILABLE- 3,006	CENTRAL	GA	•	SOUTH	GA	•	DES MOINES	IA	•	QUAD CITIES	IA	•	SIOUX CITY	IA			
AVERAGE PAY-$ 4.94 PER HOUR	NORTHWEST	IL	•	NEW ORLEANS	LA	•	STATEWIDE	MI	•	DETROIT	MI	•	SOUTHWESTERN	MO			
	CENTRAL	NC	•	CHARLOTTE	NC	•	STATEWIDE	ND	•	JERSEY CITY	NJ	•	CANTON	OH			
	CINCINNATI	OH	•	TOLEDO	OH	•	YOUNGSTOWN	OH	•	STATEWIDE	SD	•	EASTERN	TN			
	WESTERN	TN	•	AUSTIN	TX	•	DALLAS	TX	•	HOUSTON	TX	•	MIDLAND	TX			
	SAN ANTONIO	TX	•	NORFOLK	VA	•	MADISON	WI	•								
TRUCK DRIVER, HEAVY	BIRMINGHAM	AL	•	MOBILE	AL	•	NON-METRO	AR	•	LA METRO	CA	•	STATEWIDE	CT			
OPENINGS AVAILABLE- 3,316	FT LAUDERDALE	FL	•	JACKSONVILLE	FL	•	TAMPA	FL	•	CENTRAL	GA	•	SOUTH	GA			
AVERAGE PAY-$ 3.60 PER HOUR	DES MOINES	IA	•	SIOUX CITY	IA	•	SALINA	KS	•	TOPEKA	KS	•	WICHITA	KS			
	NEW ORLEANS	LA	•	NON-METRO	LA	•	LAWRENCE	MA	•	BALTIMORE	MD	•	STATEWIDE	ME			
	PITTSBURGH	PA	•	EASTERN	TN	•	MIDDLE	TN	•	AUSTIN	TX	•	DALLAS	TX			
	FORT WORTH	TX	•	HOUSTON	TX	•	MIDLAND	TX	•	SAN ANTONIO	TX	•					
TRUCK DRIVER, LIGHT	BIRMINGHAM	AL	•	MOBILE	AL	•	LITTLE ROCK	AR	•	PHOENIX	AZ	•	TUCSON	AZ			
OPENINGS AVAILABLE- 4,149	LA METRO	CA	•	ORANGE COUNTY	CA	•	SAN FERNANDO	CA	•	SAN GABRIEL	CA	•	STATEWIDE	CT			
AVERAGE PAY-$ 3.88 PER HOUR	MIAMI	FL	•	TAMPA	FL	•	CENTRAL	GA	•	NEW ORLEANS	LA	•	NON-METRO	LA			
	BALTIMORE	MD	•	GREENSBORO	NC	•	STATEWIDE	NH	•	JERSEY CITY	NJ	•	PATERSON	NJ			
	LAS VEGAS	NV	•	LONG ISLAND	NY	•	NEW YORK CITY	NY	•	CLEVELAND	OH	•	PORTLAND MET	OR			
	EASTERN	TN	•	MIDDLE	TN	•	WESTERN	TN	•	AUSTIN	TX	•	BEAUMONT	TX			
	CORPUSCHRISTI	TX	•	DALLAS	TX	•	FORT WORTH	TX	•	HOUSTON	TX	•	MIDLAND	TX			
	SAN ANTONIO	TX	•	NORFOLK	VA	•	WESTERN	VA	•	CHARLESTON	WV	•					

For More Detailed Openings Information Available at Many Public Job Service Offices

Ask to See... JOB–FLO

(Job Bank Frequently Listed Openings Report)

Frequency	Monthly
Form	Brief information tables on paper and microfiche cards
Content	Local and national summary data on 350 demand occupations
By Area	Identifies demand occupations and industries
	Provides local information on numbers of openings and wage rates by occupation
	Specifies employer education and experience requirements
National Summary	Identifies all demand occupations
	Pinpoints specific areas with demand in each selected occupation

U.S. Department of Labor
Employment and Training Administration
U.S. Employment Service

Ray Marshall
Secretary of Labor

Ernest Green
Assistant Secretary of Labor
for Employment and Training

William B. Lewis
Director
U.S. Employment Service

Larry Moen
Director of Information
Employment and Training
Administration

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U.S. Department of Labor
Washington, D.C. 20213

JOB SERVICE

# # #

373,600 WORKING IN PUBLIC SERVICE
JOBS ACROSS THE NATION

WASHINGTON -- More than 373,600 persons--all formerly unemployed, many for long periods--have jobs in state and local governments under the expanding public service employment (PSE) program, Secretary of Labor Ray Marshall announced.

In the eight weeks since the program expansion was authorized, 75,600 jobless people have been hired. President Carter signed the Economic Stimulus Appropriation Act on May 13, providing $7.987 billion to increase public service jobs from 310,000 to 725,000. The hiring build-up is meeting or exceeding established goals.

Of the total employed as of July 8, 304,500 are working under Title VI of the Comprehensive Employment and Training Act (CETA), and 69,000 under Title II. These figures do not include Indian PSE programs.

The PSE program is operated by 446 state and local governments serving as prime sponsors and receiving their funds through the department's 10 regional offices.

A sample of reports from prime sponsors indicates that PSE participants are earning an average of $3.50 to $3.60 an hour, or about $7,100 to $7,300 a year. When fringe benefits, training, services, and administration are included, this makes an average annual cost per employee of between $8,300 and $8,800.

(more)

Nearly 60,000 of the participants are working on 8,000 special PSE projects. To qualify for employment on a project, a person must meet low-income standards, residence requirements, and (1) have been unemployed 15 of the past 20 weeks, (2) collected unemployment compensation for 15 of the past 20 weeks, (3) exhausted unemployment compensation and be unemployed, or (4) be a member of a family receiving Aid to Families with Dependent Children (AFDC).

Of 3,313 projects analyzed so far, about 75 percent are administered by public agencies and 25 percent by private nonprofit organizations. Their average duration is 34 weeks or about 8 months. There are 22,551 participants employed on the 3,313 projects, an average of 8 each. Public service functions represented are as follows:

Public Service Function	Percent of Projects
Environmental Quality	17
Public Works	16
Education	14
Parks and Recreation	12
Social Services	12
Housing	6
Health and Hospitals	5
Transportation	4
Fire Protection	3
Arts	2
Law Enforcement	2
Miscellaneous	7

The summaries indicate that about 19 percent of the jobs are supervisory and 81 percent nonsupervisory. Here are the kinds of work being done:

Types of Work	Percent of Participants
Maintenance	36
(Indoor)	(10)
(Outdoor)	(24)
(Weatherization)	(2)
Community Services	33
Prof., Tech., & Managerial	13
Clerical & Office Work	9
Conservation	7
Arts	1
Teaching/Instructing	1

(more)

Here are some examples of PSE projects underway so far. The duration of all is one year. The number of workers, their approximate weekly pay, and total project cost are shown in parentheses .

Rockingham-Strafford Consortium, N.H., is using PSE workers for mosquito control in this coastal area, thus easing a health hazard for residents and livestock, and promoting tourism. Participants will be trained and could be hired permanently by nearby towns. The University of New Hampshire is supplying microscopes and other equipment; the County Extension Service is assisting in obtaining the crucial permits needed for access to private lands. (45 persons, $110-$190, $193,000.)

Portland, Ore., is upgrading the security of homes of senior citizens and low-income families residing in high-crime areas by installing locks, latches, window gratings, and other security devices provided by Housing and Community Development. (17 persons, $190, $141,254.)

Marin County, Calif., is using PSE participants to operate four mobile "mini-markets" to sell fresh vegetables and fruits from the San Francisco produce market to ill, aged, and handicapped persons at wholesale prices. (8 sons, $150, $15,725.)

North Carolina is hiring employable recipients of AFDC and other low-income men and women to provide home health care for the aged, handicapped, and disabled in rural areas of the state. (42 persons, $110-$160, $336,646.)

Pinellas County, Fla., is using PSE project workers to help increase low-income people's awareness of the food stamp program, eligibility criteria, and certification processes, and to assist several thousand of them to become certified for benefits. (26 persons, $115-$195, $208,908.)

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CONSUMER PRICE INDEX--JUNE 1977

WASHINGTON -- The U.S. Department of Labor's Bureau of Labor Statistics reported that the Consumer Price Index rose 0.7 percent in June before seasonal adjustment to 181.8 (1967=100), which was 6.9 percent higher than in June 1976.

On a seasonally adjusted basis, the CPI rose 0.6 percent in June, the same as in May and less than the 0.8 percent rise in April.

In June, the food and services groups each rose 0.8 percent, continuing the rapid advance which began early this year. Prices of commodities other than food, however, increased only 0.2 percent in June, compared with 0.4 percent in each of the 3 preceding months and 0.7 percent early this year.

For the 3 months ended in June, the CPI rose at a seasonally adjusted annual rate of 8.1 percent, compared with 10.0 percent in the first 3 months of this year and 4.2 percent in the final quarter of 1976.

The index for food purchased in grocery stores rose 0.7 percent after seasonal adjustment in June. This index rose at a 12.8 percent rate in the 3 months ended in June and at a 15.8 percent rate in the 3 months ended in March. This compares with a decline of 0.9 percent in 1976.

A large part of the June increase resulted from higher prices for processed foods such as dairy products, canned and frozen fruits and vegetables, fats and oil products, sugar and sweets, cereal and bakery products, and coffee. Ground coffee prices rose 5.2 percent, the smallest monthly increase this year. Pork prices increased 0.3 percent in June, much less than in the preceding 2 months. Beef prices decline slightly, poultry prices turned down sharply, and the downtrend in egg prices continued.

Prices for fresh fruits and vegatables also declined but not as much as in May. Prices of food away from home--restaurant meals and snacks--rose 0.9 percent in June, the sixth consecutive month of large increases.

The rise in the index for commodities other than food moderated in June as used car prices continued to decline and gasoline prices turned down. The used car index declined 2.2 percent after seasonal adjustment in June.

(more)

This was the second consecutive decline following an almost steady rise since the end of 1975.

The gasoline and motor oil index declined 0.4 percent in June, after moving up for 4 months. In addition, the increase of 0.2 percent in the new car index in June was much smaller than in May.

Apparel prices, however, increased 0.6 percent in June, somewhat more than in recent months. The fuel oil and coal index rose 0.9 percent after seasonal adjustment in June, about the same as in May and April but less than increases earlier this year.

The services index rose 0.8 percent in June, about the same as the average monthly increase in the first 5 months of this year. Charges for household services other than rent increased 1.0 percent in June, more than in May or April; and transportation services rose 0.8 percent in June, about the same as in recent months. The index for medical care services rose 0.6 percent in June, the smallest increase this year.

Among household services, increases in June of 1.3 percent for gas and electricity, 1.0 percent for housekeeping and home maintenance services, and 0.8 percent for mortgage interest rates were larger than in May or April. Among transportation services, there were large increases in June for auto insurance rates, railroad fares, and intercity bus fares.

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Week of August 1, 1977

REAL EARNINGS FOR JUNE

WASHINGTON -- Real gross average weekly earnings for full and part-time workers in production or nonsupervisory jobs in the private nonfarm sector of the economy decreased 0.6 percent in June, according to preliminary seasonally adjusted figures.

The figures were announced by the U.S. Department of Labor's Bureau of Labor Statistics. Real earnings, or earnings in constant dollars, are calculated by adjusting earnings in current dollars for changes in the Consumer Price Index.

A 0.6 percent increase in the Consumer Price Index combined with a 0.3 percent decrease in average weekly hours more than offset the 0.2 percent increase in average hourly earnings.

Over the year, real average weekly earnings were up 0.3 percent. Average weekly hours remained unchanged and average hourly earnings increased 7.2 percent, counteracting a 6.9 percent rise in the Consumer Price Index.

(Before adjustment for the increase in the Consumer Price Index and seasonal change, average weekly earnings were $189.28 in June, compared with $176.54 a year earlier.)

Real spendable earnings--average real weekly pay of all workers reduced by Social Security and federal income tax rates applicable to a married worker with three dependents who earned the average amount--increased 3.4 percent from the May level, seasonally adjusted.

This increase was due to the change in the standard deduction resulting from the Tax Reduction and Simplification Act of 1977, which became effective June 1, 1977. The reduction in taxes more than offset the 0.6 percent decline in real gross average weekly earnings.

# # #

WHOLESALE PRICE INDEX REVISED FOR JUNE 1977

WASHINGTON -- The All Commodities Wholesale Price Index (WPI) and certain major components have been revised for June 1977, the U.S. Department of Labor's Bureau of Labor Statistics reported. Revisions were made as indicated below:

	Index (1967=100) June 1977	Percent changes between May-June 1977	
		unadjusted	seasonally adjusted
All Commodities			
Former	194.5	-0.4	-0.6
Revised	194.4	-0.4	-0.7
Farm products and processed foods and feeds			
Former	191.8	-2.5	-3.4
Revised	191.5	-2.7	-3.6
Farm products			
Former	193.7	-5.2	-6.3
Revised	192.7	-5.7	-6.8
Plant and animal fibers			
Former	226.3	-4.3	-5.3
Revised	197.5	-17.2	-18.0
Raw cotton*			
Former	236.2	-4.7	-4.7*
Revised	203.6	-18.5	-18.5*

* This series is not seasonally adjusted.

The revisions were made to correct a transcription error in the June price of raw cotton (WPI code 01-51-01-01), which was incorrectly recorded as $0.692 per pound instead of $0.592 per pound. Therefore, raw cotton prices actually decreased 18.5 percent from May to June, not 4.7 percent as originally indicated. As a result, the June declines in price indexes for plant and animal fibers, farm products, farm products and processed foods and feeds, and all commodities were larger than previously reported.

Similarly, decreases in stage of processing indexes for crude materials and in indexes for nondurable goods and raw or slightly processed goods were understated in June. The June 1977 issue of Wholesale Prices and Price Indexes will include all revisions. Complete revised data are available by telephone, Area Code 202-523-1715, or 523-1204.

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Week of August 1, 1977

FILLERS FROM THE U. S. DEPARTMENT OF LABOR

The Job Corps, administered by the U.S. Department of Labor, is designed to help disadvantaged young men and women, 16 through 21, prepare for jobs and responsible citizenship. Enrollees receive basic education, vocational training, counseling, health care, and related services.

* * *

The Federal Wage Garnishment law limits the amount of employee earnings that may be withheld for garnishment in any workweek or pay period and protects employees from being fired if pay is garnished for only one debt. The law is administered by the Employment Standards Administration of the U.S. Department of Labor.

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Section 503 of the Rehabilitation Act of 1973, enforced by the U.S. Department of Labor, prohibits federal contractors from discriminating against the handicapped. Such employers must also take measures to hire and promote qualified handicapped persons.

* * *

Unemployment insurance (UI) programs provide temporary income as partial compensation to unemployed workers. UI programs are administered jointly by the Employment and Training Administration of the U.S. Department of Labor and individual states.

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